# SAMUEL SNAPSHOT

SAMUEL SEKURITAS INDONESIA
YOUR LIFELONG INVESTMENT PARTNER

COMPANY CORNER Wednesday, 19 August 2026

# INDF IJ

**PT Indofood Sukses Makmur Tbk**

Indofood

## El Niño Beneficiary Ahead

**SSI SUMMARY** – INDF's valuation is undemanding at 5.5x FY26F PE, particularly given that non-CBP earnings only account for c.30%, offering an attractive entry point. We believe robust CBP performance in the noodle segment, underpinned by dominant domestic market share and resilient overseas volumes, should cushion earnings, while a potential severe El Niño should lift CPO prices in the short term and benefit INDF's agribusiness division. BUY.

**SSI RATING**

**BUY**

| TARGET PRICE | UPSIDE |
|---|---|
| IDR 8,300 | ▲ 14.0% |

(Based on 7.5x 2026F P/E)

| | |
|---|---|
| Cons. TP (IDR) | 2,704 |
| Last Price (IDR) | 7,275 |
| 52-Week High/Low (IDR) | 8,200/5,850 |
| Shares Out (bn) | 8.8 |
| Market Cap (IDRtn) | 64.5 |
| First Pacific Investment Mgt (%) | 50.1 |
| Public & Others (%) | 49.9 |

### 2Q26 Top-line

**2Q26 sales of IDR 31.6tn (-6.7% QoQ, +11.8% YoY) brought 1H26 revenue to IDR 65.5tn (+9.5% YoY), in line with SSI: 51% and cons: 50% (5-yr avg: 49%). Growth was led by CBP (+15.2% YoY) on the back of noodle segment's robust performance, while agribusiness grew +3.2% YoY, Bogasari +11.7% YoY, and distribution +0.6% YoY.**

### 2Q26 Bottom-line

**2Q26 core profit reached IDR 3.1tn (-8.5% QoQ, +26.0% YoY), taking 1H26 to IDR 6.4tn (+6.9% YoY), in line with ours (SSI: 49%; cons: 57%; 5-yr avg: 48%). However, net profit declined to IDR 4.7tn (-33.1% YoY) on IDR 3.4tn net FX loss (1H25: IDR 231bn), while 1H26 GPM fell to 32.3% (-61bps QoQ) on higher input costs.**

### Operational Data

**Non-CBP drove 2Q26 earnings, with EBIT up 17.4% YoY against CBP's +6.6%. Bogasari delivered IDR762bn (+18.3% YoY) on 9.6% margin (+53bps), ahead of 6-8% guidance after 2% May-26 price rise; agribusiness IDR774bn (+18.7% YoY) at 16.4% on CPO up ~11% YoY.**

### 3Q26/26F Preview

**9M26 revenues expected at IDR95,9tn (+5.4% YoY) with 9M26 net profit of IDR6.9 tn (-11.3% YoY) due to higher fx loss despite robust sales volumes.**

### Positive Catalysts

**CBP's leading market share and robust noodle sales volumes should provide cushion amid challenging operating conditions (contributing 74% of sales), while El Niño should boost Agribusiness ASP.**

### Negative Sentiments

**Swing in commodity prices, IDR depreciation, and USD-linked debt will continue to weigh on INDF's profitability, while El Niño could also impact the flour business on higher wheat prices.**

### Share-Price Relative

**Stock Performance**

| (%) | YTD | 1M | 3M | 12M |
|---|---|---|---|---|
| Absolute | 8.5 | 8.5 | 6.1 | (9.0) |
| JCI Return | (26.9) | 6.8 | (8.4) | (16.8) |
| Relative | 35.3 | 1.7 | 14.5 | 7.9 |

### Company Background

**INDF, listed since 1994, is Indonesia's largest integrated food group under the Salim group (50.1% via FPIML). The company has four segments: Consumer Branded Products (80.5%-owned ICBP), Bogasari flour, CPO-related, and Distribution.**

**SOURCES** INDF 2Q26 results & company filings; SSI Research. Analysts: Jonathan Guyadi.

## Figure 1. INDF's 2Q26 Results

| (IDRbn) | 2Q26 | QoQ % | YoY % | 1H25 | 1H26 | y-y % | vs FY26F | vs cons |
|---|---|---|---|---|---|---|---|---|
| **Revenue** | **31,635** | **(6.7)** | **11.8** | **59,843** | **65,526** | **11.3** | **51.3** | **50.4** |
| Gross Profit | 10,221 | (8.4) | 14.3 | 19,829 | 21,377 | 9.5 | 55.6 | 49.6 |
| **Operating Profit** | **5,343** | **(15.4)** | **9.6** | **11,692** | **13,286** | **4.4** | **52.0** | **56.1** |
| Net Profit | 1,766 | (40.3) | (43.3) | 5,838 | 4,724 | (33.1) | 37.0 | 41.9 |
| **Core Profit** | **3,051** | **(8.5)** | **26.0** | **5,634** | **6,386** | **(1.3)** | **48.6** | **56.6** |
| ***Key ratios (%)*** | | | | | | | | |
| *GPM (%)* | *32.3* | – | – | *33.1* | *32.6* | – | – | – |
| *OPM(%)* | *16.9* | – | – | *19.5* | *20.3* | – | – | – |
| *NPM(%)* | *5.6* | – | – | *9.8* | *7.2* | – | – | – |

*Sources: Company, SSI Research*

## Figure 2. Peer Comparables

| Company | Market Cap | PER (x) | | EV/EBITDA (x) | | PBV (x) | | ROE (%) | | Net Gearing (%) |
|---|---|---|---|---|---|---|---|---|---|---|
| Ticker | (USD mn) | 2026F | 2027F | 2026F | 2027F | 2026F | 2027F | 2026F | 2027F | Current |
| ICBP IJ | 4,760.8 | 9.1 | 8.0 | 6.9 | 6.2 | 1.5 | 1.3 | 16.0 | 17.0 | 21.4 |
| INDF IJ | 3,534.4 | 5.5 | 4.9 | 4.3 | 4.0 | 0.8 | 0.7 | 14.0 | 14.8 | 10.5 |
| UNVR IJ | 3,847.1 | 16.3 | 16.3 | 12.0 | 11.4 | 24.5 | 21.0 | 125.1 | 165.1 | -113.1 |
| MYOR IJ | 2,117.7 | 11.3 | 9.9 | 6.8 | 6.1 | 1.9 | 1.7 | 17.2 | 17.8 | 13.8 |
| KLBF IJ | 1,917.0 | 9.4 | 8.6 | 6.0 | 5.5 | 1.4 | 1.3 | 14.8 | 15.0 | -16.8 |
| SIDO IJ | 591.7 | 8.9 | 8.4 | 6.3 | 5.9 | 3.3 | 3.2 | 36.8 | 38.4 | -14.7 |
| CMRY IJ | 2,117.5 | 16.8 | 14.1 | 12.9 | 11.0 | 5.0 | 4.5 | 29.8 | 31.5 | -25.1 |
| ULTJ IJ | 866.1 | 9.4 | 8.4 | 6.1 | 5.4 | 1.8 | 1.6 | 19.8 | 20.8 | -37.5 |
| URC PM | 2,037.0 | 10.3 | 9.6 | 5.8 | 5.4 | 1.0 | 1.0 | 9.6 | 10.0 | 11.7 |
| MONDE PM | 2,077.5 | 12.3 | 11.4 | 7.0 | 6.5 | 1.9 | 1.8 | 16.5 | 16.9 | -18.7 |
| CNPF PM | 1,861.7 | 14.9 | 13.5 | 10.2 | 9.1 | 2.6 | 2.4 | 18.1 | 18.1 | 17.4 |
| VNM VN | 4,741.2 | 13.8 | 12.6 | 8.1 | 7.6 | 4.0 | 3.7 | 29.8 | 30.7 | -41.3 |
| BJC TB | 1,979.9 | 14.9 | 13.7 | 10.7 | 10.3 | 0.5 | 0.5 | 3.6 | 3.8 | 123.1 |
| CPF TB | 5,530.2 | 9.8 | 8.6 | 10.4 | 10.3 | 0.7 | 0.7 | 8.1 | 8.6 | 195.9 |
| NESZ MK | 5,898.6 | 38.3 | 35.7 | 21.9 | 20.8 | 43.2 | 42.0 | 105.6 | 109.7 | 165.9 |
| DABUR IN | 7,653.9 | 34.5 | 31.2 | 25.4 | 23.1 | 6.0 | 5.6 | 17.8 | 18.5 | -32.7 |
| HMN IN | 1,801.1 | 20.5 | 18.5 | 15.5 | 13.9 | 5.2 | 4.7 | 26.2 | 26.6 | -24.6 |
| **Weighted Average** | **4298.1** | **18.1** | **16.6** | **12.6** | **11.7** | **8.8** | **8.3** | **34.9** | **38.8** | **27.0** |

*Sources: Company, SSI Research*