Strategy Report

14 May 2025 JCI Index: 6,883

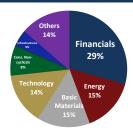


JCI Target: 6,900

Sector	1Q25 Net Pr	ofit Growth*
Sector	YoY (%)	QoQ (%)
Gold	150.0	6.2
Metals (Non-gold)	83.3	22.7
Poultry	61.1	(1.4)
Property	8.2	(27.7)
Retail	3.1	6.9
Tower	1.0	0.0
Banks	(0.0)	(1.5)
Telcos	(4.2)	0.0
Auto	(4.6)	(13.3)
Oil and Gas	(5.4)	(21.2)
Healthcare	(9.8)	26.8
Consumer	(11.2)	6.1
Media	(13.9)	35.5
Coal	(50.2)	(40.8)
Technology	NM	NM
Weighted Average	(5.4)	(7.0)

*based on core profit

JCI Sectoral Weighting (May-14)



Prasetya Gunadi +62 21 2854 8320 prasetya.gunadi@samuel.co.id

Research team +62 21 2854 8100 research@samuel.co.id

1Q25 Earnings Review: Weak Results

1Q25 results: -13% YoY NP Growth; 47% in-line, 31% below, 22% above. The majority of companies under our coverage have released their 1Q25 results, which were weak with weighted aggregate core net profit growth of -5.4% YoY and -7.0% QoQ. Of the 59 companies that reported, 47% met expectations, 31% missed estimates, and 22% exceeded expectations. Overall, bank results were in line with our forecasts: the big 4 banks posted 2.0% QoQ and 0.6% YoY declines. NIM compression remained the primary challenge, driven by falling assets yields, while CoF pressure persisted. However, assets quality improved, with BBNI maintaining 2% NPL ratio and BMRI at low 1.2%. Liquidity also saw slight boost, as banks reported lower LDR levels (-26bps QoQ). Conversely, sectors such as telecom, automotive and consumer posted weaker results due to declining purchasing power. Coal as well as oil & gas companies missed expectations primarily due to falling global commodity prices. However, for coal we anticipate positive catalyst from the new royalty scheme, which could increase net earnings of our coal coverage by 20-40%. In metal mining sector, nickel producers struggled as nickel prices continued their downtrend. Only NCKL and ANTM posted YoY earnings growth, with NCKL expanding capacity and ANTM benefiting from high gold prices and improved nickel ore sales following resolution of RKAB issues, resulting in strong earnings growth.

JCI to remain sideways in the near term: Held back by economic uncertainties. JCI rebounded 4.7% over the past month, primarily driven by higher domestic institutional investment, particularly from BPJS Ketenagakerjaan, which has committed to increasing its equity allocation, thereby boosting investors' confidence. However, foreign investors continued to sell Indonesian stocks, with net outflows totaling IDR 7.8tn in April and IDR35.2tn YTD. As a result, foreign institutional holdings in JCI dropped to 38.0% as of Apr-25, compared to 38.9% at the end of 2024, while domestic institutional ownership increased to 41.6% (Dec-24: 40.5%). Despite this, foreign investment in government bonds remained robust, with net purchases of IDR 6.5tn in April, indicating growing preference for safer assets.

Retain end-2025 JCI target at 6,900; lower JCI EPS growth to 0.8% on weak 1Q results. Post-1Q25 results, we downgraded our FY25 JCI EPS growth estimate to 0.8% (prev.: 1.6%). Our fundamental base case scenario for JCI's 2025F target remains at 6,900, implying FY25 PE of 12x (Regional Average: 12.9x). Looking ahead, outlook for JCI remains uncertain amid global trade tensions, foreign outflows, and earnings downgrades. Domestic institutions are expected to continue supporting the market, but foreign investors' reduced equity holdings suggest cautious outlook, with ongoing preference for government bonds. Hence, Our top-picks consist of defensive stocks (table 1): BBCA, TLKM, ICBP, AMRT, and JPFA. We also like dividend plays (table 2) favoring: ASII, HMSP, UNVR, PTBA, and TAPG. Finally, we have made a couple of adjustments to our alpha picks (table 3) as follows: BRMS, SSMS, RAJA, WIFI, and SSIA.

Table 1. Top Picks

Ticker	Rating	Market Cap	СР	TP	Upside		PS th (%)	P/E	(x)	Div. Yi	eld (%)	P/B	V (x)	ROE	(%)		earing x)
		(IDR tn)	(IDR)	(IDR)	(%)	25F	26F	25F	26F	25F	26F	25F	26F	25F	26F	25F	26F
BBCA	BUY	1116	9,025	11,500	27.4	9.5	10.7	21.2	20.7	2.8	2.9	3.8	3.4	19.0	17.5	n.m.	n.m.
ICBP	BUY	133	11,275	14,000	24.2	25.9	13.1	14.4	15.4	3.0	3.8	1.9	1.8	13.2	11.7	0.3	0.3
TLKM	BUY	263	2,680	3,500	30.6	7.8	5.7	17.9	18.3	7.0	7.6	1.9	1.8	10.5	10.0	0.3	0.3
JPFA	BUY	21	1,765	2,400	36.0	24.6	13.0	17.1	17.9	4.0	4.2	1.0	0.8	5.8	5.2	0.4	0.2
AMRT	BUY	97	2,280	4,000	75.4	14.6	16.2	23.9	24.0	1.9	2.1	5.0	4.3	21.2	18.3	n.c.	n.c.

Sources: Bloomberg, SSI Research

www.samuel.co.id Page 1 of 12

Strategy Report

14 May 2025



JCI Index: 6,883

Table 2. Top Dividend Plays

10010 =1		0.0	, -														
Ticker	Rating	Market Cap	СР	TP	Upside	EF Grow		P/E	(x)	Div. Yi	eld (%)	P/B	V (x)	ROE	(%)	Net Go	earing ĸ)
		(IDR tn)	(IDR)	(IDR)	(%)	25F	26F	25F	26F	25F	26F	25F	26F	25F	26F	25F	26F
ASII	BUY	195	4,750	5,900	24.2	6.1	8.5	5.2	4.8	12.7	13.5	0.9	0.8	16.9	17.4	0.3	0.3
HMSP	N.R.	71	605	n.r.	n.r.	(13.0)	17.3	9.8	8.3	11.6	10.7	2.4	2.3	24.3	27.9	0.4	0.4
UNVR	BUY	70	1,835	2,100	14.4	8.9	9.2	19.1	17.5	13.9	4.9	26.3	21.7	131.1	123.8	0.6	0.5
PTBA	BUY	32	2,710	3,200	18.1	(6.6)	(0.2)	6.3	6.3	12.7	11.9	1.4	1.3	21.8	20.8	1.9	2.6
TAPG	BUY	20	970	1.050	8.2	42.5	30.8	6.5	5.0	7.8	8.7	1.3	1.1	19.8	23.1	n.c.	n.c.

Sources: Bloomberg, SSI Research

Table 3. Alpha Picks

Ticker	Rating	Market Cap	СР	TP	Upside		PS th (%)	P/E	(x)	Div. Yi	eld (%)	P/B	V (x)	ROE	(%)	Net G	earing <)
		(IDR tn)	(IDR)	(IDR)	(%)	25F	26F	25F	26F	25F	26F	25F	26F	25F	26F	25F	26F
BRMS	BUY	54	384	500	30.2	90.1	(5.7)	84.5	99.6	0.0	0.0	3.2	3.3	3.9	3.3	0.2	0.3
SRTG	BUY	23	1,685	3,000	78.0	13.1	20.4	2.4	3.9	3.4	3.9	0.4	0.3	2.2	2.6	n.c.	n.c.
RAJA	BUY	9	2,190	5,200	137.4	(5.9)	(11.0)	20.6	23.2	2.5	2.2	3.1	2.9	15.8	13.1	1.9	2.6
DEWA	N.R.	5	n.r.	n.r.	n.r.	(81.7)	20.1	61.9	60.4	0.0	0.0	0.8	0.8	0.4	0.4	0.3	0.4
SSIA	BUY	4	905	1,650	82.3	(9.7)	40.2	10.4	7.4	0.0	0.0	0.9	0.8	8.2	9.7	n.c.	n.c.

Sources: Bloomberg, SSI Research

Telcos (Overweight)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook					
TLKM	-4.0	-2.7	Slightly Below	Price wars, particularly outside Java, are likely to put downward pressure on ARPU, although operators are working to counter this by simplifying service packages and adhering to disciplined pricing					
ISAT	1.2	26.9	Below	strategies. While telecom sector may face some near-term pricing challenges, the outlook remains positive due to the shift towards broadband, digital services, and initiatives like GPU-as-a-service. Competitive dynamics will continue to influence profitability, with ARPU trends and cost efficiencies					
WIFI	186.2	5.1	In line	being critical growth drivers.					
Consumer (Overweight)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook					
ICBP	-10.7%	13.2%	In line	Given the high likelihood of 'higher for longer' Fed policy, which could weaken the DXY over the of the year and affect overall GDP growth as well as purchasing power, we believe mid-to staple products, such as noodles, will be more resilient this year. On cost front, we expect raw					
INDF	-7.2%	-20.6%	In line	to be favorable, as packaging and other key raw materials are likely to decrease in 2Q and beyond. Our pecking order for consumer companies is ICBP > INDF > KLBF> UNVR > SIDO.					
KLBF	13.2%	26.2%	In line						
SIDO	-42.9%	-37.9%	Below						
UNVR	-14.6%	244.8%	In line						
Healthcare (Overweight)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook					
HEAL	-34.7%	84.0%	Below	Hospital players with higher mix of private patients remain resilient, supported by growing pot the Coordination of Benefits (COB) scheme. This mechanism helps ease BPJS's financial s enabling partial cost recovery through private insurance, offering greater pricing flexibility a					
MIKA	6.6%	12.6%	In line	term profitability. Additionally, class standardization may encourage uptrading to class 1, further boosting hospital profitability.					

Page **2** of **12** www.samuel.co.id

Strategy Report



14 May 2025 JCI Index: 6,883

14 May 2025				JCI Index: 6,883
Poultry (Overweight)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook
CPIN	11.3%	16.0%	Above	Indonesia's poultry sector is expected to book stronger 2025 performance, driven by tighter supply discipline and demand support from the government's food security program. The government's lower GPS import quota and active PS culling should help address oversupply issues, providing price support for DOC and live birds. The free meals program, set to increase chicken consumption by 637k tons (+13% YoY), should be a key driver, with vertically integrated producers likely to benefit from higher
JPFA	2.9%	-26.3%	Below	volumes and operating leverage. Despite soft start in 1Q25, Charoen Pokphand Indonesia (CPIN) leveraged lower live bird costs to expand margins, outperforming its peers.
Plantation (Overweight)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook
TAPG	117.20%	-46.40%	Inline	In 2H25, CPO sector is expected to remain robust, supported by tight supply and rising demand. Indonesia's B40 biodiesel mandate will limit exports and keep domestic consumption relatively strong.
SSMS	23.3%	62.4%	Above	CPO output is forecast to grow modestly (+1.5% YoY), driven by yield recovery from favorable weather and improving plantation profiles. Domestic consumption is expected to rise +4.5% YoY, keeping local
NSSS	2724.8%	-4.2%	Above	prices around IDR 13,600–14,000/kg.
Automotive (Overweight)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook
ASII	2.6%	-15.4%	Below	The Indonesian automotive sector may face serious challenges in 2025, with softer sales and higher interest rates reducing consumer affordability. This will likely drive a shift toward more affordable
DRMA	9.4%	-1.6%	Slightly Below	vehicles, while the adoption of electric vehicles (EVs) remains slow due to cost barriers and limited infrastructure. Overall, the sector is expected to experience subdued demand, though long-term potential of EVs may present growth opportunities.
Coal (Neutral)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook
ADRO	-22.3%	-5.1%	Below	Coal sector's 1Q25 earnings suffered from weakening global coal prices. We expect the trend to persist due to higher coal output from Indonesia, with approved RKABs of 917.2 million tons in 2025 and 902.9
BUMI	-14.3%	-245.9%	Below	million tons in 2026, representing 28.5% YoY increase from 2024. However, the new royalty scheme is expected to boost net earnings by 20-40%, with BUMI poised to benefit the most from the policy,
UNTR	5.7%	-31.7%	Below	followed by AADI. We keep BUMI and ADRO as our top picks.
РТВА	-50.6%	-79.1%	Below	
AADI	-29.2%	-44.3%	Inline	
Metals (Neutral)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook
AMMN	-239.7%	187.3%	Below	Metal mining sector's 1Q25 earnings were quite mixed, with nickel players facing lower prices. NCKL and ANTM posted higher YoY earnings, driven by NCKL's capacity expansion and ANTM's strong gold prices and increased nickel ore sales following resolution of RKAB issues. Going forward, we expect metal
BRMS	303.9%	65.5%	Above	prices to remain weak due to slower global economic growth and lower demand for nickel. However, there are upside risks from potential supply disruptions, as most nickel players outside Indonesia are struggling with operational challenges at current price levels.
NCKL	65.8%	7.7%	Inline	
ANTM	795.4%	47.4%	Inline	
INCO	251.9%	227.6%	Inline	

www.samuel.co.id Page **3** of **12**

Strategy Report



14 May 2025				JCI Index: 6,883
Property (Neutral)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook
SMRA	-46.0%	-45.8%	Inline	In 1Q25, property sector experienced delayed revenue recognition due to Ramadan-related seasonality and weakened purchasing power. Higher mortgage rates and affordability constraints, especially in middle-income segment, further suppressed homebuyer demand despite VAT incentives. Additionally,
МКРІ	20.7%	-16.7%	Inline	IDR depreciation in early 2025 led to forex losses for developers with USD-denominated obligations, impacting net profits. Consequently, most listed players adopted conservative marketing sales targets for 2025, and with tighter liquidity and cautious consumer sentiment, project launches are expected to
CTRA	36.6%	-22.2%	Above	be focused on ready-stock units and affordable housing.
BKSL	NM	NM	Inline	
Oil & Gas (Neutral)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook
AKRA	-5.1%	-25.2%	Inline	Oil and gas' 2025 outlook is pressured by increased supply and weak demand. OPEC+ plans to raise production by 411,000 bpd starting in June, while US shale oil output adds to global supply. Demand remains sluggish, especially from China, due to economic restructuring and soft consumption. US-China
RAJA	-6.6%	8.8%	Above	tariff war also dampens global trade and oil demand, further applying downward pressure on prices.
Media (Neutral)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook
FILM	NM	NM	Inline	In the near term, FTA revenue may see considerable decline as OTT platforms gain popularity with more efficient ad targeting. However, affordable Set Top Boxes (STBs) may attract viewers back to FTA. We remain positive on FILM (BUY, TP: IDR 7,000) due to anticipated blockbuster releases and integration of
SCMA	-7.6%	23.6%	Inline	NETV, which should boost profitability.
MNCN	-18.0%	46.0%	Inline	
Retailers (Neutral)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook
AMRT	9.5%	30.1%	Inline	Amid ongoing economic uncertainties, we believe retailers offering staple products will remain more resilient than those focused on tertiary goods. We expect AMRT and MIDI's SSSG to stay solid,
MIDI	19.8%	140.2%	Above	supported by stable demand, in contrast to weaker SSSG trends in mid-to-high segment players dealing in non-food related items such as ACES and MAPI. The potential implementation of new tariffs may further demand purchasing apporting ap
MAPI	14.1%	1.0%	Below	further dampen purchasing appetite among mid-to-upper income consumers. Given lingering macroeconomic headwinds, we maintain AMRT and MIDI as our top picks, backed by strong volumes growth and continued positive momentum. Their footprint expansions in ex-Java regions should further
ERAA	-20.5%	-15.8%	Inline	cushion their performance throughout 2025F.
ASII	-30.9%	-55.4%	Below	
Banking (Underweight)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons	Sector Outlook
BBCA	9.8%	2.8%	Inline	NIM compression remained the primary challenge, driven by falling assets yields, while CoF pressure persisted. However, assets quality improved, with BBNI maintaining 2% NPL ratio and BMRI at low 1.2%.
BBRI	-13.1%	-6.7%	Inline	Liquidity also saw slight boost, as banks reported lower LDR levels (-26bps QoQ). The outlook for Indonesia's banking sector in 2025 is stable yet cautious, with moderate growth expected. Banks have strong asset quality and liquidity, but loan growth is slowing, particularly in consumer and corporate
BMRI	3.9%	-4.1%	Inline	sectors. Policy support and digital transformation offer opportunities for gradual improvements, though rising interest rates and macroeconomic uncertainties could weigh on profitability and credit demand.
BBNI	1.0%	4.4%	Inline	
BBTN	5.1%	-2.3%	Inline	
BRIS	10.1%	-1.0%	Inline	
PNBN	6.6%	38.4%	Inline	

www.samuel.co.id Page 4 of 12

Strategy Report



14 May 2025 JCI Index: 6,883

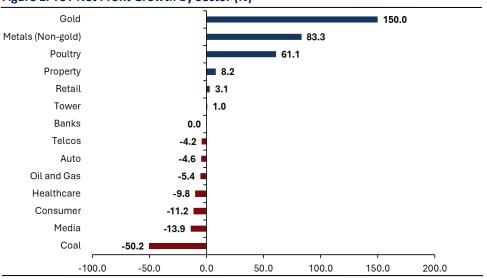
Technology (Underweight)	1Q25 NPG YoY	1Q25 NPG QoQ	Results vs.cons
ASSA	43.3%	227.5%	Inline
GOTO	NM	NM	Inline
BUKA	NM	NM	Inline
BELI	NM	NM	Inline

In 1Q25, GoTo and Bukalapak demonstrated signs of sustained recovery, with GoTo recording 24% YoY GTV growth and adjusted EBITDA of IDR 393bn, supported by efficient incentive spending and strong margins in its on-demand and fintech businesses. The improving execution and fundamentals of both companies point to more positive outlook for the tech sector, though the persistently high interest rate environment continues to pose as a key challenge in 2025.

Sector Outlook

Source: Companies, SSI Research

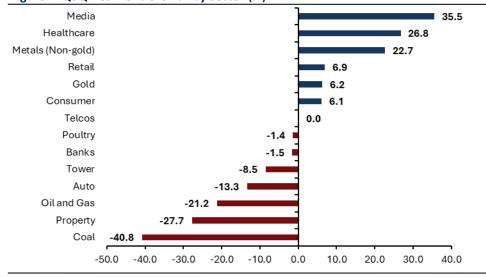
Figure 1. YoY Net Profit Growth by Sector (%)



In 1Q25, metals (including gold) and poultry sectors recorded highest YoY net profit growth

Source: Companies, SSI Research

Figure 2. QoQ Net Profit Growth by Sector (%)



In 1Q25, consumer and media sectors saw substantial recovery, shifting from net losses to net profits, while coal experienced considerable decline in bottom line

Source: Companies, SSI Research

www.samuel.co.id Page 5 of 12

Strategy Report

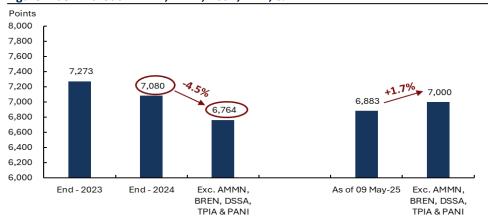
14 May 2025 JCI Index: 6,883

Figure 3. JCI Target Scenario

	Bear	Base	Bull
Earnings growth (%)	-2.2	0.8	3.8
5 years average JCI index P/E	18.1	18.1	18.1
Fair P/E multiple	11.8	12.0	12.2
EPS 2025	555.4	572.7	589.5
Fair index target	6,600	6,900	7,200

Sources: SSI Research, Bloomberg

Figure 4. JCI Without AMMN, BREN, DSSA, TPIA, & PANI



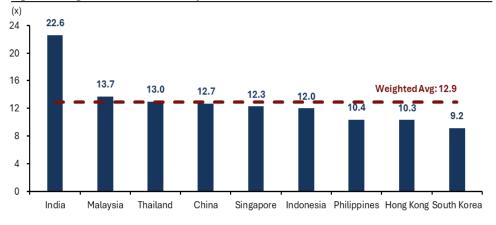
Excluding AMMN, BREN, DSSA, TPIA, and PANI, JCI would have risen +1.7% to 7,000 (YTD)

We maintain our fundamental base case scenario for JCl's 2025F target at 6,900, implying FY25 PE

of 12.0x

Sources: Bloomberg, SSI Research

Figure 5. Regional 2025F P/E Comparables



Sources: Bloomberg, SSI Research

JCI's current P/E is lower than regional average of 12.9x

www.samuel.co.id Page 6 of 12

Strategy Report

14 May 2025

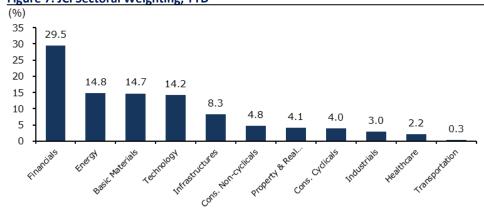
JCI Index: 6,883



JCI's EPS growth of 0.8% is relatively unattractive compared to regional peers

Sources: Bloomberg, SSI Research

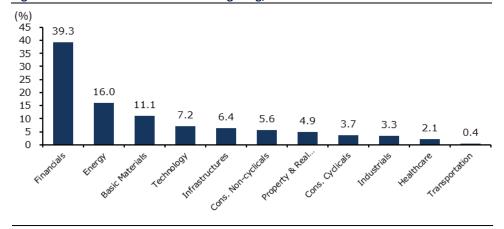
Figure 7. JCI Sectoral Weighting, YTD



Financial sector has the highest weighting (based on market cap) in JCI

Sources: Bloomberg, SSI Research

Figure 8. JCI Value Traded Sectoral Weighting, YTD



Based on trading value, financial sector holds the highest weighting in JCI

Sources: Bloomberg, SSI Research

www.samuel.co.id Page 7 of 12

Strategy Report

14 May 2025



JCI Index: 6,883

Table 5. Highest 1-Month Average Trading Value

No.	Ticker	Marketcap	AVG 1M Value Traded	Daily	3M	YTD	52 Weeks
		(IDR)	(IDRbn)	(%)	(%)	(%)	(%)
1	BMRI	464.8	1,245	0.0	(2.4)	(11.8)	(19.9)
2	BBRI	588.0	960	0.5	(3.5)	(4.7)	(16.7)
3	BBCA	1,112.6	944	0.6	(3.2)	(7.0)	(7.2)
4	ANTM	61.0	459	9.5	81.8	70.5	72.8
5	BBNI	155.9	426	(0.7)	(2.3)	(4.1)	(11.3)
6	TLKM	265.5	285	(0.7)	3.5	(1.5)	(13.6)
7	GOTO	98.9	241	0.0	1.2	18.6	29.2
8	ASII	192.3	205	(0.6)	3.0	(2.4)	(5.3)
9	MDKA	43.6	201	6.0	26.8	11.5	(32.1)
10	PTRO	29.8	200	2.4	5.6	10.4	322.1

Three out of the Big 4 banks occupied the top three spots in average 1M trading value

Sources: Bloomberg, SSI Research

Table 6. Top Foreign YTD Net Buy (Regular market)

No.	Ticker	Marketcap (IDR)	YTD Net Buy (IDRbn)	Daily (%)	3M (%)	YTD (%)
1	ANTM	61.0	2,518	9.5	81.8	70.5
2	TLKM	265.5	541	(0.7)	3.5	(1.5)
3	INDF	66.1	507	(1.0)	0.3	(0.3)
4	ASII	192.3	498	(0.6)	3.0	(2.4)
5	EXCL	39.7	436	(0.9)	(5.7)	(3.1)
6	RATU	15.1	434	2.3	(25.8)	387.0
7	AADI	53.9	373	(0.7)	(13.8)	(17.1)
8	JPFA	20.7	296	1.1	(14.4)	(8.2)
9	CPIN	78.7	280	3.2	6.5	2.9
10	BULL	1.7	279	2.6	(9.9)	(1.7)
	Total		6,160	14.8	25.5	426.0

ASII, TLKM, and INDF are the top 3 in net foreign buy value YTD

Sources: SSI Research, Bloomberg

Table 7. Top Foreign YTD Net Sell (Regular market)

No.	Ticker	Marketcap (IDR)	YTD Net Sell (IDRbn)	Daily (%)	3M (%)	YTD (%)
1	BBCA	1,112.6	11,145	0.6	(3.2)	(7.0)
2	BMRI	464.8	9,476	0.0	(2.4)	(11.8)
3	BBRI	588.0	5,533	0.5	(3.5)	(4.7)
4	BBNI	155.9	3,270	(0.7)	(2.3)	(4.1)
5	GOTO	98.9	1,397	0.0	1.2	18.6
6	MDKA	43.6	1,389	6.0	26.8	11.5
7	PTRO	29.8	917	2.4	5.6	10.4
8	ADRO	57.7	737	0.8	(16.7)	(22.2)
9	KLBF	66.1	716	1.4	12.6	4.8
10	INKP	31.9	660	(0.4)	(2.9)	(13.6)
	Total		35,240	10.6	15.1	(18.2)

Sources: SSI Research, Bloomberg

BBCA, BMRI, and BBRI are the top 3 in net foreign sell value YTD

www.samuel.co.id Page 8 of 12

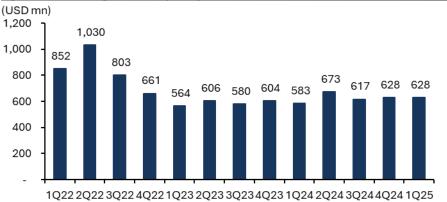
Strategy Report

14 May 2025



JCI Index: 6,883

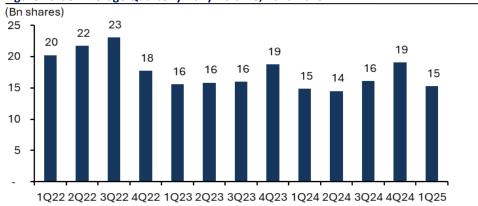
Figure 9. JCI Average Quarterly Daily Turnover, 2022-2025



JCI's 1Q25 average quarterly daily turnover was higher than in 1Q24

Sources: Bloomberg, SSI Research

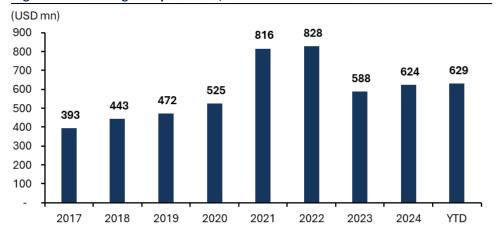
Figure 10. JCI Average Quarterly Daily Volume, 2020-2025



JCI's 1Q25 average daily volume was relatively flat compared to 1Q24

Sources: Companies, SSI Research

Figure 11. JCI Average Daily Turnover, 2017-YTD



JCI's average daily turnover increased to USD 629mn YTD vs. USD 624mn in FY24

Sources: SSI Research, Bloomberg

www.samuel.co.id Page 9 of 12

Strategy Report

14 May 2025



JCI Index: 6,883

Figure 12. JCI Average Daily Volumes, 2017-YTD (bn shares) 25.0 20.6 20.0 18.0 16.6 16.2 15.4 15.0 10.0 8.8 10.0 7.7 7.1 5.0

2021

2022

2023

2024

YTD

JCI's average daily volumes decreased to 15.4 bn shares YTD vs. 16.2 bn shares in FY24

Sources: SSI Research, Bloomberg

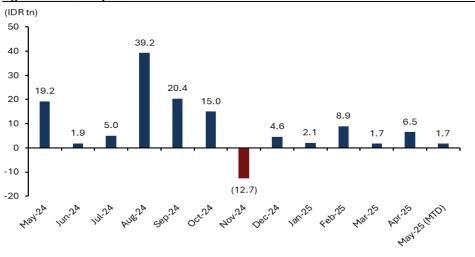
2017

Figure 13. Monthly Bond Flows

2018

2019

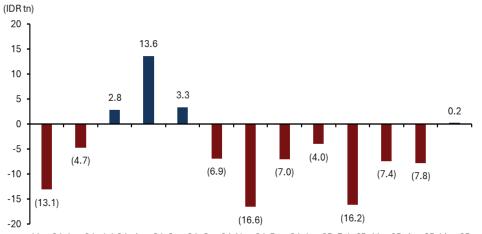
2020



YTD bonds inflow reached IDR 20.9 trillion....

Sources: SSI Research, Bloomberg

Figure 14. Monthly Net Foreign Flows (Regular Market)



... while equity remained in net foreign sell zone, peaking in Feb-25 at IDR -16.2tn, bringing YTD outflow to IDR -35.2tn

May-24 Jun-24 Jul-24 Aug-24 Sep-24 Oct-24 Nov-24 Dec-24 Jan-25 Feb-25 Mar-25 Apr-25 May-25 (MTD)

Sources: SSI Research, Bloomberg

www.samuel.co.id Page 10 of 12

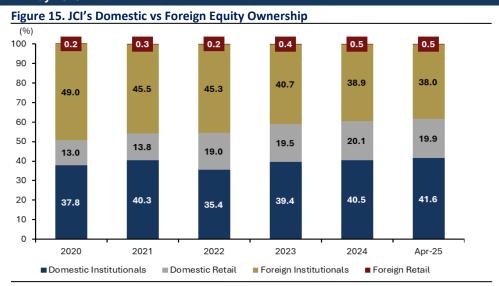
Strategy Report

14 May 2025

SAMUEL SEKURITAS INDONESIA

JCI Index: 6,883

YTD, foreign institutions' ownership in JCI fell -90bps YTD



Sources: SSI Research, Bloomberg

Table 8. Indonesia's Foreign Equity Ownership by Sector (%)

Sector	1Q24	2Q24	3Q24	4Q24	1Q25
Mining Contracting	36.9	35.8	35.0	35.9	37.5
Bank	38.3	38.2	39.0	38.5	36.7
Utilities	25.4	24.4	23.4	24.1	24.7
Consumer Staples	24.7	23.4	24.1	24.2	22.5
Cement	20.6	19.6	21.2	21.6	21.3
Telco	17.6	17.1	17.7	18.1	18.0
Auto	15.0	15.0	15.0	15.5	15.8
Oil and Gas	11.5	12.7	13.3	13.8	14.3
Property	13.1	13.0	12.7	12.9	12.1
Coal	11.9	11.6	11.5	11.7	11.6
Retail	14.5	14.3	12.4	13.0	11.4
Telco Infra	10.9	10.3	9.1	9.1	8.3
Metal	8.5	8.4	7.9	8.7	7.9
Industrial estate	6.8	7.1	7.2	8.0	7.2
Cigarette	8.0	7.6	7.5	6.9	6.8
Technology	5.4	5.7	6.0	5.9	5.9
Plantation	5.4	5.1	4.5	4.9	5.5
Construction	6.0	4.6	4.4	5.0	4.8
Poultry	4.8	4.6	4.7	4.8	4.8
Media	5.3	4.7	4.1	4.1	4.7
Pulp and Paper	6.3	6.4	6.3	5.9	4.4
Healthcare	3.6	3.8	3.7	4.0	4.2
Chemical	1.7	1.9	2.4	2.6	2.5
Precast	2.6	2.1	1.8	1.7	1.4
Digital banks	0.5	0.6	0.9	1.2	1.1

Sources: SSI Research, KSEI

Large banks have been the most impacted by Trump's tariff policy, losing their position as the most foreign-owned sector to mining contracting

www.samuel.co.id Page 11 of 12

Team Support

Strategy Report

Ahmad Zupri Ihsyan



+6221 2854 8100

14 May 2025 JCI Index: 6,883

Research Team			
Harry Su	Managing Director of Research & Digital Production	harry.su@samuel.co.id	+6221 2854 8100
Prasetya Gunadi	Head of Equity Research, Strategy, Banking	prasetya.gunadi@samuel.co.id	+6221 2854 8320
Fithra Faisal Hastiadi, Ph.D	Senior Chief Economist	fithra.hastiadi@samuel.co.id	+6221 2854 8100
Jonathan Guyadi	Consumer, Retail, Healthcare, Cigarettes, Telco	jonathan.guyadi@samuel.co.id	+6221 2854 8846
Juan Harahap	Coal, Metals, Mining Contracting	juan.oktavianus@samuel.co.id	+6221 2854 8392
Ahnaf Yassar	Research Associate; Property	ahnaf.yassar@samuel.co.id	+6221 2854 8392
Ashalia Fitri Yuliana	Research Associate; Macro Economics	ashalia.fitri@samuel.co.id	+6221 2854 8389
Brandon Boedhiman	Research Associate; Banking, Strategy	brandon.boedhiman@samuel.co.id	+6221 2854 8392
Fadhlan Banny	Research Associate; Cement, Media, Oil & Gas, Plantations, Poultry, Technology	fadhlan.banny@samuel.co.id	+6221 2854 8325
Hernanda Cahyo Suryadi	Research Associate; Coal, Metals, Mining Contracting	hernanda.cahyo@samuel.co.id	+6221 2854 8110
Jason Sebastian	Research Associate; Automotive, Telco, Tower	jason.sebastian@samuel.co.id	+6221 2854 8392
Kenzie Keane	Research Associate; Cigarettes, Consumer, Healthcare, Retail	kenzie.keane@samuel.co.id	+6221 2854 8325
Steven Prasetya	Research Associate; Renewables, Tower	steven.prasetya@samuel.co.id	+6221 2854 8392
Adolf Richardo	Research & Digital Production Editor	adolf.richardo@samuel.co.id	+6221 2864 8397
Digital Production Team			
Sylvanny Martin	Creative Production Lead & Graphic Designer	sylvanny.martin@samuel.co.id	+6221 2854 8100
Hasan Santoso	Video Editor & Videographer	hasan.santoso@samuel.co.id	+6221 2854 8100
M. Indra Wahyu Pratama	Video Editor & Videographer	muhammad.indra@samuel.co.id	+6221 2854 8100
M. Rifaldi	Video Editor	m.rifaldi@samuel.co.id	+6221 2854 8100
Raflyyan Rizaldy	SEO Specialist	raflyyan.rizaldy@samuel.co.id	+6221 2854 8100

Equity Institutional Team			
Widya Meidrianto	Head of Institutional Equity Sales	widya.meidrianto@samuel.co.id	+6221 2854 8317
Muhamad Alfatih, CSA, CTA, CFTe	Institutional Technical Analyst	m.alfatih@samuel.co.id	+6221 2854 8139
Ronny Ardianto	Institutional Equity Sales	ronny.ardianto@samuel.co.id	+6221 2854 8399
Fachruly Fiater	Institutional Sales Trader	fachruly.fiater@samuel.co.id	+6221 2854 8325
Lucia Irawati	Institutional Sales Trader	lucia.irawati@samuel.co.id	+6221 2854 8173
Alexander Tayus	Institutional Equity Dealer	alexander.tayus@samuel.co.id	+6221 2854 8319
Leonardo Christian	Institutional Equity Dealer	leonardo.christian@samuel.co.id	+6221 2854 8147

ahmad.zupri@samuel.co.id

Equity Retail Team			
Joseph Soegandhi	Director of Equity	joseph.soegandhi@samuel.co.id	+6221 2854 8872
Damargumilang	Head of Equity Retail	damargumilang@samuel.co.id	+6221 2854 8309
Anthony Yunus	Head of Equity Sales	anthony.yunus@samuel.co.id	+6221 2854 8314
Clarice Wijana	Head of Equity Sales Support	clarice.wijana@samuel.co.id	+6221 2854 8395
Denzel Obaja	Equity Retail Chartist	denzel.obaja@samuel.co.id	+6221 2854 8342
Gitta Wahyu Retnani	Equity Sales & Trainer	gitta.wahyu@samuel.co.id	+6221 2854 8365
Vincentius Darren	Equity Sales	darren@samuel.co.id	+6221 2854 8348
Sylviawati	Equity Sales Support	sylviawati@samuel.co.id	+6221 2854 8113
Handa Sandiawan	Equity Sales Support	handa.sandiawan@samuel.co.id	+6221 2854 8302
Michael Alexander	Equity Dealer	michael.alexander@samuel.co.id	+6221 2854 8369
Yonathan	Equity Dealer	yonathan@samuel.co.id	+6221 2854 8347
Reza Fahlevi	Equity Dealer	reza.fahlevi@samuel.co.id	+6221 2854 8359

Fixed Income Sales Team		
R. Virine Tresna Sundari	Head of Fixed Income	virine.sundari@samuel.co.id +6221 2854 8170
Sany Rizal Keliobas	Fixed Income Sales	sany.rizal@samuel.co.id +6221 2854 8337
Khairanni	Fixed Income Sales	khairanni@samuel.co.id +6221 2854 8104
Dina Afrilia	Fixed Income Sales	dina.afrilia@samuel.co.id +6221 2854 8100
Muhammad Alfizar	Fixed Income Sales	Muhammad.alfizar@samuel.co.id +6221 2854 8305
Matthew Kenji	Fixed Income Sales	Matthew.kenji@samuel.co.id +6221 2854 8100

DISCLAIMER: Analyst Certification: The views expressed in this research accurately reflect the personal views of the analyst(s) about the subject securities or issuers and no part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendations or views in this research. The analyst(s) principally responsible for the preparation of this research has taken reasonable care to achieve and maintain independence and objectivity in making any recommendations. This document is for information only and for the use of the recipient. It is not to be reproduced or copied or made available to others. Under no circumstances is it to be considered as an offer to sell or solicitation to buy any security. Any recommendation contained in this report may not be suitable for all investors. Moreover, although the information contained herein has been obtained from sources believed to be reliable, its accuracy, completeness and reliability cannot be guaranteed. All rights reserved by PT Samuel Sekuritas Indonesia.

Page **12** of **12** www.samuel.co.id