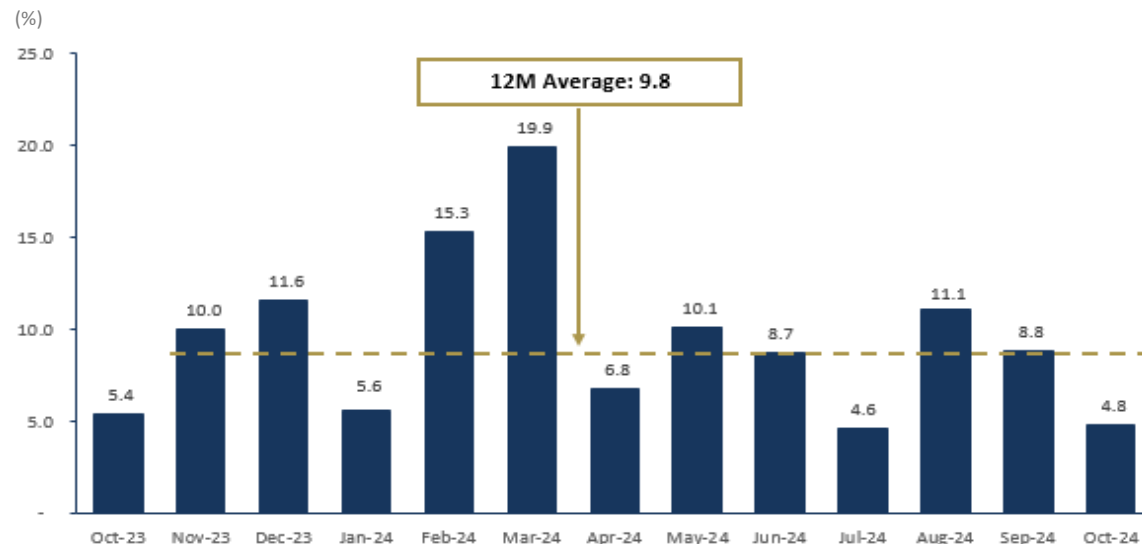


Monthly SSSG, Nov'23 - Oct'24: 12M avg. (9.8%), SSI's FY24 (8.9%)



SWOT Analysis of the Results

Strength

Better-than-expected 10M24 SSSG of 9.3% (guidance: 8.0%, 10M23: 6.8%) on the back of solid results in Java (ex Jakarta) and Ex Java, both recorded +40-50 bps YoY increase in SSSG

Weakness

Weaker Oct-24 consolidated SSSG readings of 4.8% (Sep-24: 8.8%; Oct-23: 5.4%), which we attribute to product mix, seasonality, and worse-than-expected consumer spending due to economic slowdown and shrinking middle class

Opportunity

We expect ex-Java markets to maintain their upbeat momentum; potentially improving purchasing power of mid-to-high income segment should support sales going forward, allowing for reversal from recent market underperformance

Threat

Potential lower commodities prices may adversely impact farmers' incomes and subsequently ACES' outer-island stores; import tax on Chinese products, and weak 9M results prompt us to cut our TP to 1,000 (implying 2025 PS of 1.9x)

Peer Comparables

Company Ticker	Rating	Market Cap (IDR Tn)	Last Price (IDR)	TP (IDR)	2024F				
					EPS Gwt (%)	P/E (x)	P/S (x)	Div. Yield (%)	ROE (%)
AMRT IJ	BUY	122.9	2,960	4,300	20.2	41.5	1.0	1.1	20.9
MAPI IJ	BUY	26.3	1,585	1,600	0.6	13.8	0.7	0.7	17.2
ACES IJ	BUY	14.0	815	1,000	15.5	15.8	1.7	3.6	13.3
MIDI IJ	BUY	14.2	424	580	23.1	19.1	0.7	1.4	16.2
ERAA IJ	BUY	7.0	440	560	18.8	6.6	0.1	4.5	10.4
Sector		184.4			17.2	33.1	1.0	1.4	19.0

Relative YTD Performance vs JCI

