Bloomberg: SSIA IJ | Reuters: SSIA.JK

Industrial Estate Sector

#### 13 September 2024

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1,650*
16.2

Price Comparison	
Cons. Target Price (IDR)	1,593
SSI vs. Cons. (%)	103.6
Stock Information	
Last Price (IDR)	1,420
Shares Issued (Mn)	4,705
Market Cap. (IDR Bn)	6,681
52-Weeks High/Low (IDR)	1,460/360
3M Avg. Daily Value (IDR Bn)	13.5
Shareholder Structure:	
Friends and Family (%)	c. 40
Public (%)	c. 60

Stock Performance							
(%)	YTD	1M	3M	12M			
Absolute	227.2	29.7	24.6	290.1			
JCI Return	7.2	6.0	14.1	12.4			
Relative	220.0	23.7	10.4	277.7			



#### Company Background

SSIA, previously known as PT Multi Investments Limited, a property development company, was established on 15 June 1971. The company's name was later changed to PT Surya Semesta Internusa (SSIA) in 1995 and went public in 1997. Owned by the Suriadjaja family, SSIA has total land bank of 4,100ha, of which 2,700ha are in Subang, West Java, and another 1,400ha in Karawang, West Java. The company focusses on industrial estate & real estate development, construction and hospitality.

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\*technical target price

### **Indonesia's Future Industrial Hub**

Subang Smartpolitan, Patimban Port, & Karawang Site Visits on 11-12 Sept. We visited SSIA's Subang Industrial Estate, Patimban Port, and Karawang to deepen our understanding of their ongoing projects. The trip provided valuable insights into the latest developments in these key industrial and logistic infrastructures located in West Java.

**Rapid Development with Potential Early Completion of BYD Facility.** In Dec-22, Sanwa, the first tenant in Subang Smartpolitan, acquired 2-ha plot of land in the estate for factory relocation. Now, Sanwa's factory is already operational, reflecting the rapid pace of development in the estate. At the moment, several facilities are being built at the site, including connecting roads, as part of the first phase of the expansion in the southern area of the estate, which will cover 418 ha. Additionally, we received updates on BYD's 108-ha EV factory progress. Dormitories for BYD's construction employees are almost completed, while the land for the factory is undergoing compacting process. The automaker is working towards completing the plant by early 2026, which will employ 20,000 workers and produce 150,000 4W EVs annually. BYD's factory area is part of phase two of the industrial estate project covering 627 ha.

**Faster Access to Expanding Patimban Seaport to Raise Number of Tenants.** SSIA plans to connect Subang Smartpolitan with Patimban Seaport, located 40 km north, via toll road, which is expected to begin in 4Q24 and finished by 2026. Upon completion, the current 2-hour travel time between the two facilities will be cut by more than 70%. This, coupled with the entry of BYD, other potential buyers have shown interest, including a Chinese textile firm considering to invest 50ha of land. Regarding the seaport, the first development phase has been achieved and will see further capacity expansion for car from 281k to 600k and container from 250k to 3.75mn TEU by end-2027. Additionally, the port's sea depth of 10m will be deepened to 14m by 4Q25 to support bigger vessels. In the long run, port capacity will rise to 7.5mn TEU, with sea depth of 17m.

**Last stop: Recurring Income from Suryacipta.** On the second day, we visited Suryacipta Industrial City, Karawang with urrent available land bank at only 28ha from 1,400ha total, with maintenance cost of USD 0.075/sqm per month.

**BUY on 66% discount to NAV**. We expect SSIA's short and medium-term growth to be driven by BYD-related investments into Subang Smartpolitan, which should result in further earnings improvements. In terms of valuation, SSIA's NAV stands at IDR 4,200/share, reflecting 66% discount to current price. BUY.

Valuations (at closing price IDR1,420 per share)						
Y/E Dec	21A	22A	23A	6M23	6M24	
Revenue (IDRbn)	2,353	3,615	4,538	1,838	2,342	
Net Profit (IDRbn)	-200	176	177	-51	106	
EV/EBITDA (x)	18.1	4.8	5.5	4.5	6.4	
EPS (IDR)	-44.0	38.7	38.8	-11.3	22.8	
EPS Growth (%)	n.a.	n.a.	0.4	n.a.	n.a.	
P/E (x)	n.a.	7.1	11.2	9.3	11.4	
BVPS (IDR)	761.8	816.2	851.6	831.4	1,153.8	
P/BV (x)	0.6	0.3	0.5	0.6	0.9	
DPS (IDR)	0.0	0.0	12.0	0.0	0.0	
DPR (%)	0.0	0.0	31.6	0.0	0.0	
Net Debt (IDRbn)	486.6	371.4	1,390.2	581.5	-1,572.1	
Net Gearing (%)	12.0	8.7	31.3	33.6	-31.7	



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### **SITE VISIT**

Figure 1. BYD's Land Site



Sources: SSI Research

#### Figure 2. BYD's Dormitory for Construction Workers



Sources: SSI Research

#### Figure 3. Sanwa's Building



Sources: SSI Research



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BYD's land area of 108ha is in the process of compacting

Dormitory establishment began on 1 September 2024

The first tenant of Subang Smartpolitan standing on 2ha of land

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Figure 4. Construction around Subang Smartpolitan



The construction process on the first phase development

Sources: SSI Research

#### Figure 5. Patimban Seaport



Sources: SSI Research

Figure 6. Team of Analysts at Patimban Port



Sources: SSI Research

Accounting for 60-70% of its operations, export activities dominate Patimban Port

Several securities and asset management analysts together with SSIA's site visit team



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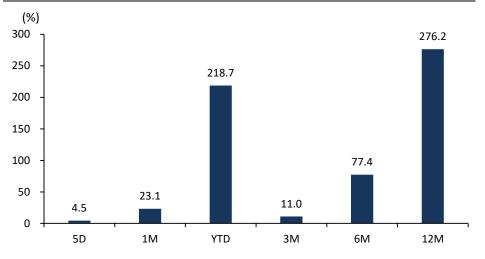
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### **STOCK PERFORMANCE**





Continued strong market outperformance throughout

Sources: Bloomberg, SSI Research

### Figure 8. Peer Comparables

	Market	Last			- 202	4F —		
Tcker	Сар	Price	Disc. To	P/E	P/B	ROA	ROE	EPS Gwt
	(IDR Tn)	(IDR	NAV (%)	(x)	(x)	(x)	(x)	(%)
DMAS IJ	7.9	163	61.0	6.1	1.2	19.4	15.2	32.0
SSIA IJ	6.7	1,420	66.2	9.7	1.3	12.5	6.3	183.2
KIJA IJ*	3.8	180	78.2	37.6	0.7	1.8	0.7	(33.3)
BEST IJ*	1.2	127	68.3	57.0	0.3	0.5	0.4	0.0
Sector	20			16.7	1.1	12.5	8.4	
*FY24 figures are annualized								

Sources: Bloomberg, SSI Research



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Compared to its peers, SSIA is projected to deliver substantial EPS growth of 183.2% in 2024F, while its discount to NAV is the second highest in the sector

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