

Bukit Asam (PTBA): IDR 2,720 – HOLD (From BUY), SSI TP:IDR 2,900; Cons. TP: IDR 2,605

2Q24 Results: 31 July 2024				QoQ	YoY	YoY	6M24/	6M24/		
(USDMn)	2Q23	1Q24	2Q24	(%)	(%)	6M23	6M24	(%)	SSI	Cons.
Revenue	8,901	9,410	10,233	8.8	15.0	18,859	19,643	4.2	52.3	50.5
Gross Profit	2,041	1,419	1,984	39.8	(2.8)	4,099	3,404	(17.0)	34.1	41.0
Operating Profit	1,694	870	1,648	89.5	(2.7)	3,130	2,517	(19.6)	35.8	43.9
EBITDA	2,105	1,347	1,999	48.4	(5.1)	3,792	3,345	(11.8)	39.4	47.4
Net Profit	1,613	791	1,242	57.0	(23.0)	2,776	2,033	(26.8)	34.9	39.6
Key Ratios										
GPM (%)	22.9	15.1	19.4	-	-	21.7	17.3	-	-	-
OPM (%)	19.0	9.2	16.1	-	-	16.6	12.8	-	-	-
EBITDA Margin (%)	23.7	14.3	19.5	-	-	20.1	17.0	-	-	-
NPM (%)	18.1	8.4	12.1	-	-	14.7	10.6	-	-	-

Peer Comparables

Company Ticker	Market Cap. (USDMn)	Last Price (USD)	2024F			
			P/E (x)	Div. Yield (%)	EPS Growth (%)	ROE (%)
ADRO IJ	0.2	6.3	5.6	8.6	-34.2	15.6
UNTR IJ	1.5	5.6	4.9	9.2	-13.9	21.0
PTBA IJ	0.2	1.8	6.0	15.4	-19.3	22.6
ITMG IJ	1.6	1.8	4.6	13.6	-22.5	20.6
Sector		15.5	5.3	10.2	-23.8	19.0

SWOT Analysis of The Results (SSI: Below, Cons: Below)

Strength

Despite La Niña challenges, 2Q24 production remained robust at 11.5 million tons (+58% QoQ), while stripping ratio fell to 5.8x (-8% YoY); strong 1H24 sales volume of 20.1 million tons (+15% YoY), driven by coal sales through trucking (capacity: up to 350k tons/month) and entry into new export markets

Weakness

2Q24 earnings plummeted to IDR 1,2 trillion (-23% YoY), with EBIT margin of 16.1% (-290 bps YoY), attributable to lower ASP (IDR 1,0 million/ton, -20.3% YoY) and lower cash margin of IDR 296k/ton (-21,8% YoY) caused by shipping issues; 75,8% YoY lower interest income in 2Q24 amounting to IDR 54 billion

Opportunity

The construction of 158 km-long Keramasan Railway Project (expected commencement: 2Q25), is estimated to increase coal production capacity by 20 million tpa (+60%)

Threat

The ongoing global shipping shortage, driven by high demand for containers, could adversely affect coal export costs (42% of rev); 2H24 ICI-3 coal price is unlikely to improve, pressuring cash margins and earnings

Relative Performance vs JCI

