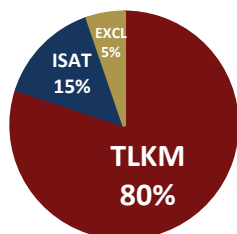


Overweight

Stock Recommendation

Ticker	Rating	Price (IDR)	TP (IDR)	Upside
TLKM	BUY	3.960	4.700	18,7%
ISAT	BUY	9.050	11.200	23,8%
EXCL	BUY	2.040	2.700	32,4%

Sector Market Cap Weighting



Jonathan Guyadi

+62 21 2854 8321

jonathan.guyadi@samuel.co.id

Brandon Boedhiman

+62 21 2854 8100

brandon.boedhiman@samuel.co.id

6M23 Monthly Data Package Update

TSEL naikan harga lagi. TSEL menaikkan harga paket data selulernya, khususnya paket 30 hari, sebesar ~5-60% di bulan Juni. Harga paket InternetMAX Lite (3GB) dinaikkan menjadi IDR 25 ribu (+68% MoM), dan harga bundling Internet OMG dan CloudMAX dinaikkan menjadi IDR 117 ribu (+16% MoM). Namun, pada saat yang sama, TSEL juga menurunkan harga paket data 7 hari (Internet Sakti Mingguan, 10GB) menjadi IDR 29 ribu (-19% MoM) sementara TSEL tidak mengubah harga paket data 3 hari, 1 hari, atau paket by.U. Kami memperkirakan tren kenaikan harga ini akan terus berlanjut, mengingat strategi TSEL untuk fokus pada kualitas layanan daripada sekadar bersaing di harga; kami meyakini strategi ini akan menciptakan persaingan yang lebih baik di industri telco Indonesia.

Tidak banyak perubahan dari EXCL dan FREN. EXCL tidak melakukan perubahan besar pada harga paket datanya sejak 1Q23, di mana EXCL menaikkan harga sebanyak ~7.5%). Meski tidak ada perubahan harga, EXCL mengurangi kuota utama paket XTRA Combo Reguler (30 hari) sebesar 2GB menjadi ~20 GB (Mei-23: 22 GB), dan tidak merilis paket baru untuk XTRA Combo Plus Reguler sejak penghapusan beberapa paket yang lebih murah (ARPU rendah) (XTRA Combo Plus Reguler 4GB dan 8 GB), yang mungkin akan mendorong pelanggannya untuk mengupgrade paket data. Mengenai paket Live-on, kami melihat bahwa EXCL tidak melakukan penyesuaian apa pun, baik pada harga maupun paket. Sama seperti EXCL, FREN tidak melakukan penyesuaian besar pada harga, meskipun FREN memutuskan untuk mengurangi bonus kuota lokal dalam paket Unlimited Nonstop 6 GB menjadi 4 GB (sebelumnya: 6 GB).

Bonus-bonus dari ISAT. Untuk paket Freedom Internet 50 GB dan 100 GB, ISAT menambahkan 5 GB kuota Tiktok, dan juga meluncurkan paket baru 30 GB (Freedom Internet 30 GB), yang menawarkan berbagai bonus: 25 GB kuota zona atau 5 GB kuota Tiktok (sebelumnya: kuota malam 5 GB) dengan harga lebih mahal (IDR 100 ribu per bulan), serta menghilangkan beberapa paket Freedom Combo (20GB/IDR 70rb dan 30 GB/IDR 86rb). Terkait harga, baik ISAT dan Tri (Hutchinson) tidak melakukan penyesuaian besar pada harga mereka di bulan Juni. Namun, perlu dicatat bahwa setelah selesainya integrasi jaringan IOH pada 1Q23, pengguna ISAT dan Hutch mendapatkan kecepatan download yang lebih baik, terutama pengguna Hutch. Kami memperkirakan basis pengguna ISAT akan tumbuh positif tahun ini dengan blended ARPU yang juga lebih tinggi, didukung oleh penawaran paket yang agresif dan pengalaman pengguna yang lebih baik.

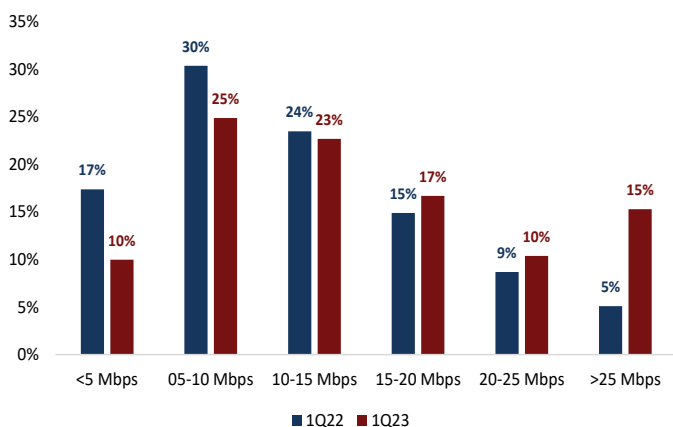
Pertahankan OW. Kami meyakini bahwa dinamika persaingan di industri telco sudah menuju arah yang lebih baik, karena semua pemain lebih fokus untuk meningkatkan ARPU basis pelanggan mereka. Sementara itu, kami melihat belum ada perubahan besar dalam harga FTTH, dan kami mempertahankan pandangan kami bahwa akan ada persaingan yang ketat di pasar FTTH karena penetrasinya yang rendah di Indonesia.

Table 1. Peers valuation

Ticker	Rating	CP (IDR)	TP (IDR)	Upside (%)	P/B (x)		EV/EBITDA (x)		NP (IDRBn)		EPSG (%)		ROE (%)	
					2023F	2024F	2023F	2024F	2023F	2024F	2023F	2024F	2023F	2024F
TLKM	BUY	3.960	4.700	18,7%	2,8	2,7	7,5	7,2	27.866	29.597	34,3	6,2	17,8	17,7
ISAT	BUY	9.050	11.200	23,8%	2,8	2,6	5,9	5,1	1.860	2.362	-60,6	27,0	5,8	7,1
EXCL	BUY	2.040	2.700	32,4%	0,9	0,9	4,6	4,3	1.276	1.423	13,8	11,5	4,5	4,4
Sector					2,7	2,6	7,1	6,7	22.659	24.127	19,3	9,5	15,3	15,4

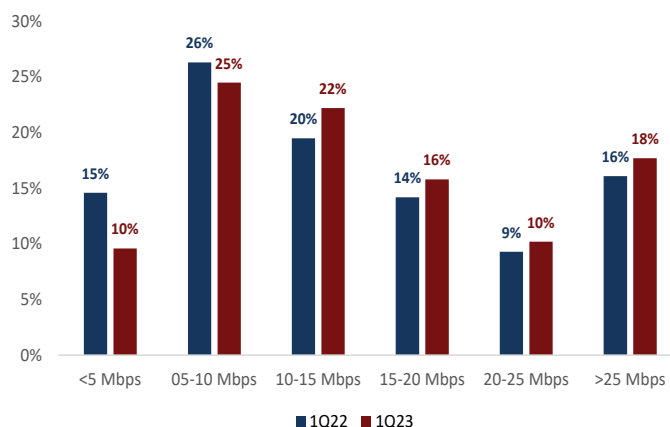
Source: Companies, SSI research

Figure 1. Proportion of Tri users experiencing faster download speed



Source: SSI Research, Opensignal

Figure 2. Proportion of Indosat users experiencing faster download speed



Source: SSI Research, Opensignal

Figure 3. Total Subscribers of the 3 Companies (in mns)

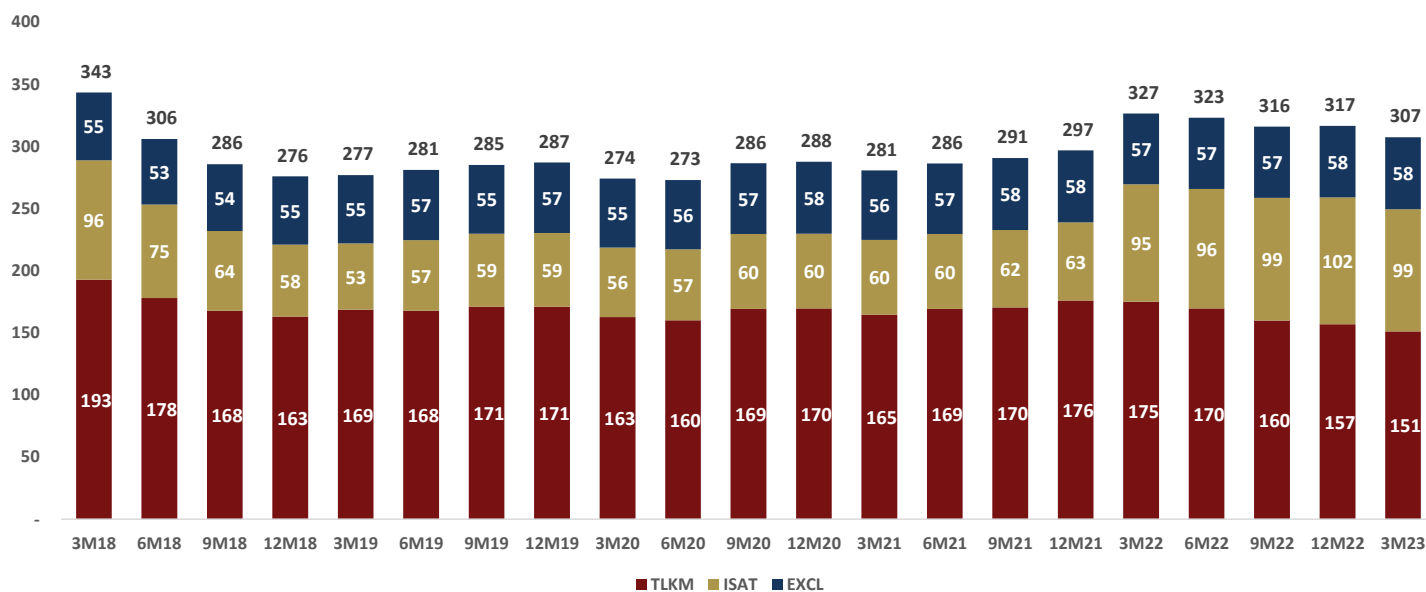


Table 2. TLKM data yield changes

Products Name	Period (Days)	Total (GB)	Total data yield (in IDR/MB)						MoM Change
			Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Combo Sakti Max	30	7,00	4,57	4,57	4,57	4,57	4,57	4,57	0%
Combo Sakti Max	30	12,00	4,17	4,17	4,17	4,17	4,17	4,17	0%
Combo Sakti Mingguan 17 GB + Nelpn & SMS	7	17,00	2,41	2,41	2,41	2,41	2,41	2,41	0%
Combo SAKTI + Vidio	30	48,00	2,58	2,58	2,58	2,58	2,58	2,58	0%
Combo SAKTI	30	35,00	2,51	2,51	2,51	2,51	2,51	2,51	0%
Combo SAKTI	30	48,00	2,38	2,38	2,38	2,38	2,38	2,38	0%
Internet Sakti Mingguan 5 GB	7	5,00	3,40	3,40	3,40	3,40	3,40	3,40	0%
Internet Sakti 39 GB Youtubean	30	39,00	1,56	1,56	1,56	1,56	1,62	1,62	0%
Internet Sakti Mingguan 10 GB	7	13,00	2,77	2,77	2,77	2,77	2,77	2,90	5%
Internet Sakti Bulanan 12 GB	30	12,00	2,75	2,75	2,75	2,75	1,92	1,92	0%
Internet Sakti Mingguan 5 GB	7	5,00	2,89	3,40	3,40	3,40	3,40	3,40	0%
Internet Sakti 54 GB Bebas Youtubean	30	54,00	2,23	2,23	1,61	1,61	1,61	1,61	0%
Internet Sakti Mingguan 3 GB	7	3,00	3,67	3,67	3,67	3,67	3,67	3,67	0%
Internet Sakti Bulanan 20 GB	30	20,00	2,50	2,53	1,65	1,65	1,65	1,65	0%
OMG! Nonton 23 GB 30 Hari	30	23,00	4,96	4,96	4,96	4,96	4,96	4,96	0%
OMG! Nonton 40 GB	30	40,00	4,48	4,48	4,48	4,48	4,48	4,48	0%
Internet OMG! Paket Bundling CloudMAX	30	12,00	8,42	8,42	8,42	8,42	8,42	6,50	-23%
Internet OMG! Paket Data Telkomsel Proteksi	30	17,00	6,65	6,65	6,65	6,65	6,65	6,80	2%
OMG! Chat 6GB	30	5,00	9,30	9,30	9,30	9,30	9,30	8,25	-11%
OMG! Nonton 75 GB.	30	75,00	3,05	3,05	3,05	3,05	3,05	3,05	0%
Internet OMG!	30	32,00	5,50	5,50	5,50	5,50	5,50	5,50	0%
Internet OMG!	30	62,00	3,58	3,58	3,58	3,58	3,58	3,58	0%
Combo OMG!	30	22,00	6,18	6,18	6,18	6,18	6,18	6,18	0%
Combo OMG!	30	35,00	5,06	5,06	5,06	5,06	5,06	5,06	0%
Internet OMG!	30	6,00	9,30	9,30	8,33	8,25	8,25	n.a	n.a
Internet OMG!	30	8,00	8,94	8,94	8,94	8,94	8,94	n.a	n.a
OMG! Sosmed 10 GB	30	10,00	7,45	7,45	7,45	7,45	7,45	7,45	0%
OMG! Sosmed 17 GB	30	17,00	5,82	5,82	5,82	5,82	5,82	5,82	0%
OMG! Chat 6 GB	30	6,00	8,25	8,25	8,25	8,25	8,25	8,25	0%
OMG! Sosmed 17 GB 30 Hari + Vidio	30	17,00	6,41	6,41	6,41	6,41	6,41	6,41	0%
OMG! Nonton 23 GB 30 Hari + Vidio	30	23,00	5,39	5,39	5,39	4,96	5,39	4,96	-8%
OMG! Nonton 40 GB 30 Hari + Vidio	30	40,00	4,48	4,48	4,48	4,48	4,48	4,48	0%
OMG! Nonton 75 GB 30 Hari + Vidio	30	75,00	3,05	3,05	3,05	3,05	3,05	3,05	0%
Paket Harian 1	1	1,00	6,50	6,50	6,50	6,50	6,50	6,50	0%
Harian sepenuhnya	1	4,00	3,13	3,13	3,13	3,13	3,13	3,13	0%
Ekstra kuota harian 4GB	3	4,00	3,13	3,13	3,13	3,13	3,13	3,13	0%
Ekstra kuota harian 4GB	1	4,00	3,13	3,13	3,13	3,13	3,13	3,13	0%
Ketengan Kuota Utama 500 MB 1 Hari	1	0,50	8,00	8,00	8,00	8,00	8,00	8,00	0%
Ketengan Kuota Utama 6 GB 1 Hari	1	6,00	2,83	2,83	2,83	2,83	2,83	2,83	0%
Ketengan Kuota Utama 500 MB 3 Hari	3	0,50	25,00	25,00	25,00	25,00	25,00	25,00	0%
Ketengan Kuota Utama 22 GB 3 Hari	3	22,00	2,50	2,50	2,50	2,50	2,50	2,50	0%
Ketengan Kuota Utama 500 MB 7 Hari	7	0,50	44,00	44,00	44,00	44,00	44,00	44,00	0%
Ketengan Kuota Utama 40 GB 7 Hari	7	40,00	1,94	1,94	1,94	1,94	1,94	1,94	0%
InternetMAX Lite 3GB	30	3,00	4,97	4,97	4,97	4,97	4,97	8,33	68%
InternetMAX 4 GB Prime	30	4,00	5,00	6,25	6,25	6,25	6,25	7,50	20%
InternetMAX 7GB	30	7,00	4,29	4,29	4,29	4,29	4,29	4,29	0%
InternetMAX 11GB	30	11,00	3,82	3,82	3,82	3,82	3,82	3,82	0%
InternetMAX 18GB	30	18,00	3,67	3,67	3,67	3,67	3,67	3,67	0%
InternetMAX 35GB	30	35,00	2,37	2,37	2,37	2,37	2,37	2,37	0%
InternetMAX 51GB	30	51,00	2,25	2,25	2,25	2,25	2,25	2,25	0%
InternetMAX 70GB	30	55,00	2,51	2,51	2,51	2,51	2,51	2,51	0%
GigaNet 45 GB	30	45,00	2,22	2,22	2,22	2,22	2,22	2,22	0%
GigaNet 50 GB	30	50,00	2,20	2,20	2,20	2,20	2,20	2,20	0%
GigaNet 13 GB 7 hari	7	13,00	2,69	2,69	2,69	2,69	2,69	2,69	0%
GigaNet 16gb 7 hari	7	16,00	2,50	2,50	2,50	2,50	2,50	2,50	0%

Source: Companies, SSI research

Table 3. TLKM Price Changes

Products Name	Period (Days)	Price changes (IDR)						MoM Change
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Combo Sakti Max	30	32.000	32.000	32.000	32.000	32.000	32.000	0%
Combo Sakti Max	30	50.000	50.000	50.000	50.000	50.000	50.000	0%
Combo Sakti Mingguan 17 GB + Nelpon & SMS	7	41.000	41.000	41.000	41.000	41.000	41.000	0%
Combo SAKTI + Vidio	30	124.000	124.000	124.000	124.000	124.000	124.000	0%
Combo SAKTI	30	88.000	88.000	88.000	88.000	88.000	88.000	0%
Combo SAKTI	30	114.000	114.000	114.000	114.000	114.000	114.000	0%
Internet Sakti Mingguan 5 GB	7	17.000	17.000	17.000	17.000	17.000	17.000	0%
Internet Sakti 39 GB Youtubean	30	61.000	61.000	61.000	61.000	63.000	63.000	0%
Internet Sakti Mingguan 10 GB	7	36.000	36.000	36.000	36.000	36.000	29.000	-19%
Internet Sakti Bulanan 12 GB	30	33.000	33.000	33.000	33.000	23.000	23.000	0%
Internet Sakti Mingguan 5 GB	7	26.000	17.000	17.000	17.000	17.000	17.000	0%
Internet Sakti 54 GB Bebas Youtubean	30	87.000	87.000	87.000	87.000	87.000	87.000	0%
Internet Sakti Mingguan 3 GB	7	11.000	11.000	11.000	11.000	11.000	11.000	0%
Internet Sakti Bulanan 20 GB	30	50.000	43.000	33.000	33.000	33.000	33.000	0%
OMG! Nonton 23 GB 30 Hari	30	114.000	114.000	114.000	114.000	114.000	114.000	0%
OMG! Nonton 40 GB	30	179.000	179.000	179.000	179.000	179.000	179.000	0%
Internet OMG! Paket Bundling CloudMAX	30	101.000	101.000	101.000	101.000	101.000	117.000	16%
Internet OMG! Paket Data Telkomsel Proteksi	30	113.000	113.000	113.000	113.000	113.000	119.000	5%
OMG! Chat 6GB	30	46.500	46.500	46.500	46.500	46.500	49.500	6%
OMG! Nonton 75 GB.	30	229.000	229.000	229.000	229.000	229.000	229.000	0%
Internet OMG!	30	176.000	176.000	176.000	176.000	176.000	176.000	0%
Internet OMG!	30	222.000	222.000	222.000	222.000	222.000	222.000	0%
Combo OMG!	30	136.000	136.000	136.000	136.000	136.000	136.000	0%
Combo OMG!	30	177.000	177.000	177.000	177.000	177.000	177.000	0%
Internet OMG!	30	46.500	46.500	50.000	49.500	49.500	n.a	n.a
Internet OMG!	30	71.500	71.500	71.500	71.500	71.500	n.a	n.a
OMG! Sosmed 10 GB	30	74.500	74.500	74.500	74.500	74.500	74.500	0%
OMG! Sosmed 17 GB	30	99.000	99.000	99.000	99.000	99.000	99.000	0%
OMG! Chat 6 GB	30	49.500	49.500	49.500	49.500	49.500	49.500	0%
OMG! Sosmed 17 GB 30 Hari + Vidio	30	109.000	109.000	109.000	109.000	109.000	109.000	0%
OMG! Nonton 23 GB 30 Hari + Vidio	30	124.000	124.000	124.000	114.000	124.000	114.000	-8%
OMG! Nonton 40 GB 30 Hari + Vidio	30	179.000	179.000	179.000	179.000	179.000	179.000	0%
OMG! Nonton 75 GB 30 Hari + Vidio	30	229.000	229.000	229.000	229.000	229.000	229.000	0%
Paket Harian 1	1	6.500	6.500	6.500	6.500	6.500	6.500	0%
Harian sepenuhnya	1	12.500	12.500	12.500	12.500	12.500	12.500	0%
Ekstra kuota harian 4GB	3	12.500	12.500	12.500	12.500	12.500	12.500	0%
Ekstra kuota harian 4GB	1	12.500	12.500	12.500	12.500	12.500	12.500	0%
Ketengan Kuota Utama 500 MB 1 Hari	1	4.000	4.000	4.000	4.000	4.000	4.000	0%
Ketengan Kuota Utama 6 GB 1 Hari	1	17.000	17.000	17.000	17.000	17.000	17.000	0%
Ketengan Kuota Utama 500 MB 3 Hari	3	12.500	12.500	12.500	12.500	12.500	12.500	0%
Ketengan Kuota Utama 22 GB 3 Hari	3	55.000	55.000	55.000	55.000	55.000	55.000	0%
Ketengan Kuota Utama 500 MB 7 Hari	7	22.000	22.000	22.000	22.000	22.000	22.000	0%
Ketengan Kuota Utama 40 GB 7 Hari	7	77.500	77.500	77.500	77.500	77.500	77.500	0%
InternetMAX Lite 3GB	30	14.900	14.900	14.900	14.900	14.900	25.000	68%
InternetMAX 4 GB Prime	30	20.000	25.000	25.000	25.000	25.000	30.000	20%
InternetMAX 7GB	30	30.000	30.000	30.000	30.000	30.000	30.000	0%
InternetMAX 11GB	30	42.000	42.000	42.000	42.000	42.000	42.000	0%
InternetMAX 18GB	30	66.000	66.000	66.000	66.000	66.000	66.000	0%
InternetMAX 35GB	30	83.000	83.000	83.000	83.000	83.000	83.000	0%
InternetMAX 51GB	30	115.000	115.000	115.000	115.000	115.000	115.000	0%
InternetMAX 70GB	30	138.000	138.000	138.000	138.000	138.000	138.000	0%
GigaNet 45 GB	30	100.000	100.000	100.000	100.000	100.000	100.000	0%
GigaNet 50 GB	30	110.000	110.000	110.000	110.000	110.000	110.000	0%
GigaNet 13 GB 7 hari	7	35.000	35.000	35.000	35.000	35.000	35.000	0%
GigaNet 16gb 7 hari	7	40.000	40.000	40.000	40.000	40.000	40.000	0%

Source: Companies, SSI research

Table 4. ISAT Data Yield Changes

Product Name	Period (Days)	Total Quota (GB)	Total data yield (in Rp/MB)						MoM Change
			Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Freedom Internet 12GB	30	20,00	2,29	2,29	2,50	2,50	2,50	2,50	0%
Freedom Internet 3GB	30	5,00	4,13	4,13	4,00	4,00	4,00	4,00	0%
Freedom Internet 5GB	30	9,00	6,88	6,88	3,33	3,33	3,33	3,33	0%
Freedom Internet 6.5GB	n.a	0,00	2,69	2,69	n.a.	n.a.	n.a.	n.a.	n.a.
Freedom Internet 10GB	30	20,00	2,25	2,25	2,25	2,25	2,25	2,25	0%
Freedom Internet 18GB	30	36,00	1,83	1,83	1,83	1,83	1,83	1,83	0%
Freedom Internet 50GB	30	50,00	2,20	2,20	2,20	2,40	2,40	2,40	0%
Freedom Internet 24GB	30	40,00	1,57	1,57	2,00	2,00	2,00	2,00	0%
Freedom Internet 100GB	30	100,00	1,38	1,38	1,25	1,50	1,50	1,50	0%
Freedom Internet 3GB	n.a	3,00	8,17	8,17	8,17	8,17	n.a.	n.a.	n.a.
Freedom Internet 44GB	n.a	44,00	1,25	1,25	1,25	1,25	n.a.	n.a.	n.a.
Freedom Internet 1GB	2	1,00	5,00	5,00	5,00	5,00	5,00	5,00	0%
Freedom Internet 2GB	3	2,00	5,00	5,00	5,00	5,00	5,00	5,00	0%
Freedom Internet 5GB	5	5,00	3,00	3,00	3,00	3,00	3,00	3,00	0%
Freedom Internet 7GB	7	7,00	2,86	2,86	2,86	2,86	2,86	2,86	0%
Freedom U 20GB	30	20,00	3,70	3,70	3,70	3,70	3,70	3,70	0%
Freedom U 35GB	30	35,00	2,74	2,74	2,74	2,74	2,74	2,74	0%
Freedom U 45GB	30	45,00	2,38	2,38	2,38	2,38	2,38	2,38	0%
Freedom U JUMBO	30	90,00	1,80	1,80	1,80	1,80	1,80	1,80	0%
Freedom Combo 20GB	n.a	20,00	3,20	3,20	3,50	3,50	3,50	n.a.	n.a.
Freedom Combo 30GB	n.a	30,00	2,87	2,87	2,87	2,87	2,87	n.a.	n.a.
Freedom Internet 35GB	30	35,00				2,86	2,86	2,86	0%

Source: Companies, SSI research

Table 5. ISAT Price Changes

Product Name	Period (Days)	Price changes (IDR)						MoM Change
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Freedom Internet 12GB	30	55.000	55.000	50.000	50.000	50.000	50.000	0%
Freedom Internet 3GB	30	16.500	16.500	20.000	20.000	20.000	20.000	0%
Freedom Internet 5GB	30	27.500	27.500	30.000	30.000	30.000	30.000	0%
Freedom Internet 6.5GB	n.a	35.000	35.000	n.a	n.a	n.a	n.a	n.a.
Freedom Internet 10GB	30	45.000	45.000	45.000	45.000	45.000	45.000	0%
Freedom Internet 18GB	30	66.000	66.000	66.000	66.000	66.000	66.000	0%
Freedom Internet 50GB	30	110.000	110.000	110.000	120.000	120.000	120.000	0%
Freedom Internet 24GB	30	88.000	88.000	80.000	80.000	80.000	80.000	0%
Freedom Internet 100GB	30	137.500	137.500	125.000	150.000	150.000	150.000	0%
Freedom Internet 3GB	n.a	49.000	49.000	49.000	49.000	n.a	n.a	n.a.
Freedom Internet 44GB	n.a	110.000	110.000	110.000	110.000	n.a	n.a	n.a.
Freedom Internet 1GB	2	5.000	5.000	5.000	5.000	5.000	5.000	0%
Freedom Internet 2GB	3	10.000	10.000	10.000	10.000	10.000	10.000	0%
Freedom Internet 5GB	5	15.000	15.000	15.000	15.000	15.000	15.000	0%
Freedom Internet 7GB	7	20.000	20.000	20.000	20.000	20.000	20.000	0%
Freedom U 20GB	30	74.000	74.000	74.000	74.000	74.000	74.000	0%
Freedom U 35GB	30	96.000	96.000	96.000	96.000	96.000	96.000	0%
Freedom U 45GB	30	107.000	107.000	107.000	107.000	107.000	107.000	0%
Freedom U JUMBO	30	162.000	162.000	162.000	162.000	162.000	162.000	0%
Freedom Combo 20GB	n.a	64.000	64.000	70.000	70.000	70.000	n.a	n.a.
Freedom Combo 30GB	n.a	86.000	86.000	86.000	86.000	86.000	n.a	n.a.
Freedom Internet 35GB	30				100.000	100.000	100.000	0%

Source: Companies, SSI research

Table 6. EXCL Data Yield Changes

Products Name	Period (Days)	Total data yield (in Rp/MB)						MoM Change
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
XTRA On 1GB	Active Period	13,00	13,00	13,00	13,00	13,00	13,00	0%
XTRA ON 2GB	Active Period	11,00	11,00	11,00	11,00	11,00	11,00	0%
XTRA Combo Regular 4GB	30	6,88	6,88	6,88	6,88	n.a.	n.a.	n.a.
XTRA Combo Regular 8GB	30	4,81	4,81	4,81	4,81	n.a.	n.a.	n.a.
XTRA Combo Regular 16GB	30	3,74	3,74	3,74	3,74	3,74	3,74	0%
XTRA Combo Regular 26GB	30	3,42	3,46	3,46	3,46	3,46	3,75	8%
XTRA Combo Regular 38GB	30	3,47	3,72	3,72	3,72	3,72	3,72	0%
XTRA Combo Regular 66GB	30	2,74	2,95	2,95	2,95	2,95	2,95	0%
XTRA Combo Regular 97GB	30	2,50	2,81	2,81	2,81	2,81	2,81	0%
XTRA combo plus VIP 19GB	30	4,47	4,47	4,47	4,47	4,47	4,47	0%
XTRA combo plus VIP 30GB	30	3,84	3,84	3,84	3,84	3,84	3,84	0%
XTRA combo plus VIP 44GB	30	3,71	3,71	3,71	3,71	3,71	3,71	0%
XTRA combo plus VIP 76GB	30	2,87	2,87	2,87	2,87	2,87	2,87	0%
XTRA combo plus VIP 112GB	30	2,61	2,61	2,61	2,61	2,61	2,61	0%
XTRA Combi mini 2GB	7	4,95	4,95	4,95	2,72	2,72	2,72	0%
XTRA Combi mini 3,5GB	7	4,00	4,00	4,26	1,66	0,88	0,88	0%
XTRA Combi mini 5,5GB	7	3,27	3,27	3,44	1,89	1,37	1,37	0%
XTRA Combi mini 9GB	7	2,61	2,61	2,77	1,80	1,38	1,38	0%
Akrab 16GB for 2 members	30	2,58	3,50	3,50	3,39	3,39	3,39	0%
Akrab 23GB for 2 members	30	3,25	3,41	3,41	3,19	3,19	3,19	0%
Akrab 35GB for 2 members	30	3,38	2,97	2,97	2,97	2,97	2,97	0%
Akrab 84GB for 3 members	30	2,14	2,14	2,14	2,14	2,14	2,14	0%
Akrab 296GB for 4 members	30	1,98	1,98	1,84	1,84	1,84	1,84	0%
Akrab mini 3.5GB for 2 members	7	4,29	4,29	4,29	4,29	4,29	4,29	0%
Akrab mini 8,02GB for 2 members	7	3,50	3,50	3,50	3,50	3,50	3,50	0%
Akrab mini 16gb for 3 Members	7	2,81	2,81	2,81	2,81	2,81	2,81	0%

Source: Companies, SSI research

Table 7. EXCL Price Changes

Products Name	Period (Days)	Price Change (in IDR)						MoM Change
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
XTRA On 1GB	Active Period	13.000	13.000	13.000	13.000	13.000	13.000	0%
XTRA ON 2GB	Active Period	22.000	22.000	22.000	22.000	22.000	22.000	0%
XTRA Combo Regular 4GB	30	27.500	27.500	27.500	27.500	n.a.	n.a.	n.a.
XTRA Combo Regular 8GB	30	38.500	38.500	38.500	38.500	n.a.	n.a.	n.a.
XTRA Combo Regular 16GB	30	59.900	59.900	59.900	59.900	59.900	59.900	0%
XTRA Combo Regular 26GB	30	89.000	89.900	89.900	89.900	89.900	89.900	0%
XTRA Combo Regular 38GB	30	132.000	134.000	134.000	134.000	134.000	134.000	0%
XTRA Combo Regular 66GB	30	181.000	182.900	182.900	182.900	182.900	182.900	0%
XTRA Combo Regular 97GB	30	242.500	244.900	244.900	244.900	244.900	244.900	0%
XTRA combo plus VIP 19GB	30	71.500	71.500	71.500	71.500	71.500	71.500	0%
XTRA combo plus VIP 30GB	30	99.800	99.800	99.800	99.800	99.800	99.800	0%
XTRA combo plus VIP 44GB	30	141.000	141.000	141.000	141.000	141.000	141.000	0%
XTRA combo plus VIP 76GB	30	192.000	192.000	192.000	192.000	192.000	192.000	0%
XTRA combo plus VIP 112GB	30	253.500	253.500	253.500	253.500	253.500	253.500	0%
XTRA Combi mini 2GB	7	9.900	9.900	9.900	5.445	5.445	5.445	0%
XTRA Combi mini 3,5GB	7	14.000	14.000	14.900	7.450	3.960	3.960	0%
XTRA Combi mini 5,5GB	7	18.000	18.000	18.900	10.395	7.560	7.560	0%
XTRA Combi mini 9GB	7	23.500	23.500	24.900	16.185	12.450	12.450	0%
Akrab 16GB for 2 members	30	41.250	56.000	56.000	56.000	56.000	56.000	0%
Akrab 23GB for 2 members	30	71.500	75.000	75.000	75.000	75.000	75.000	0%
Akrab 35GB for 2 members	30	125.000	110.000	110.000	110.000	110.000	110.000	0%
Akrab 84GB for 3 members	30	180.000	180.000	180.000	180.000	180.000	180.000	0%
Akrab 296GB for 4 members	30	292.500	292.500	280.000	280.000	280.000	280.000	0%
Akrab mini 3.5GB for 2 members	7	15.000	15.000	15.000	15.000	15.000	15.000	0%
Akrab mini 8,02GB for 2 members	7	28.000	28.000	28.000	28.000	28.000	28.000	0%
Akrab mini 16gb for 3 Members	7	45.000	45.000	45.000	45.000	45.000	45.000	0%

Source: Companies, SSI research

Table 8. Tri Data Yield Changes

Products Name	Period (Days)	Total Quota (GB)	Total data yield (in Rp/MB)						MoM Change
			Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Happy 1.5 GB	1	1,50	2,67	2,67	2,67	2,67	2,67	2,67	0%
Happy 2.5GB	1	2,50	2,20	2,20	2,20	2,20	2,20	2,20	0%
Happy 3GB	2	3,00	3,33	3,33	3,33	3,33	3,33	3,33	0%
Happy 5GB	1	5,00	2,00	2,00	2,00	2,00	2,00	2,00	0%
Happy 1,5 GB	7	1,50	6,00	6,00	6,00	6,00	6,00	6,00	0%
Happy 5GB	7	5,00	4,00	4,00	4,00	2,50	2,50	2,50	0%
Happy 14GB	30	19,00	2,37	2,89	2,89	1,90	1,90	1,90	0%
Happy 30 GB	30	35,00	2,00	2,00	2,00	1,56	1,56	1,56	0%
Happy 55 GB	30	60,00	1,83	1,83	1,83	1,47	1,47	1,47	0%
Happy 100 GB	30	105,00	1,29	1,29	1,29	1,08	1,08	1,08	0%
AON 2.5 GB	Active period	2,50	6,20	6,20	6,20	6,20	6,20	6,20	0%
AON 6 GB	Active period	6,00	5,17	5,17	5,17	5,17	5,17	5,17	0%
AON 9 GB	Active period	9,00	5,00	5,00	5,00	5,00	5,00	5,00	0%
AON 12 GB	Active period	12,00	4,58	4,58	4,58	4,58	4,58	4,58	0%
AON 26 GB	Active period	26,00	2,81	2,81	2,81	2,81	2,81	2,81	0%
AON 36 GB	n.a.		2,78	n.a.	n.a.	n.a.	n.a.	n.a.	n.a
AON 40 GB	Active period	40,00	3,00	2,48	2,48	2,48	2,48	2,48	0%
Daily 5GB	1	5,00	1,00	1,00	1,00	1,00	1,00	1,00	0%
Daily 1 GB	1	1,00	3,00	3,00	3,00	3,00	3,00	3,00	0%
Daily 3GB	3	3,00	3,33	3,33	3,33	3,33	3,33	3,33	0%
Daily 6 GB	3	6,00	1,67	1,67	1,67	1,67	1,67	1,67	0%
Kombo 5 GB	1	5,00	1,20	1,20	1,20	1,20	1,20	1,20	0%
Kombo 6 GB	7	6,00	1,83	1,83	1,83	1,83	1,83	1,83	0%

Source: Companies, SSI research

Table 9. Tri Price Changes

Products Name	Period (Days)	Price Change (in IDR)						MoM Change
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Happy 1.5 GB	1	4.000	4.000	4.000	4.000	4.000	4.000	0%
Happy 2.5GB	1	5.500	5.500	5.500	5.500	5.500	5.500	0%
Happy 3GB	2	10.000	10.000	10.000	10.000	10.000	10.000	0%
Happy 5GB	1	10.000	10.000	10.000	10.000	10.000	10.000	0%
Happy 1,5 GB	7	9.000	9.000	9.000	9.000	9.000	9.000	0%
Happy 5GB	7	20.000	20.000	20.000	20.000	20.000	20.000	0%
Happy 14GB	30	45.000	55.000	55.000	55.000	55.000	55.000	0%
Happy 30 GB	30	70.000	70.000	70.000	70.000	70.000	70.000	0%
Happy 55 GB	30	110.000	110.000	110.000	110.000	110.000	110.000	0%
Happy 100 GB	30	135.000	135.000	135.000	135.000	135.000	135.000	0%
AON 2.5 GB	Active period	15.500	15.500	15.500	15.500	15.500	15.500	0%
AON 6 GB	Active period	31.000	31.000	31.000	31.000	31.000	31.000	0%
AON 9 GB	Active period	45.000	45.000	45.000	45.000	45.000	45.000	0%
AON 12 GB	Active period	55.000	55.000	55.000	55.000	55.000	55.000	0%
AON 26 GB	Active period	73.000	73.000	73.000	73.000	73.000	73.000	0%
AON 36 GB	n.a.	100.000	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
AON 40 GB	Active period	120.000	99.000	99.000	99.000	99.000	99.000	0%
Daily 5GB	1	5.000	5.000	5.000	5.000	5.000	5.000	0%
Daily 1 GB	1	3.000	3.000	3.000	3.000	3.000	3.000	0%
Daily 3GB	3	10.000	10.000	10.000	10.000	10.000	10.000	0%
Daily 6 GB	3	10.000	10.000	10.000	10.000	10.000	10.000	0%
Kombo 5 GB	1	6.000	6.000	6.000	6.000	6.000	6.000	0%
Kombo 6 GB	7	8.000	11.000	11.000	11.000	11.000	11.000	0%

Source: Companies, SSI research

Table 10. FREN Data Yield Changes

Products Name	Period (Days)	Total Quota (GB)	Total data yield (in Rp/MB)						MoM Change
			Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Unlimited Harian 1 GB	1	1,00	9,00	9,00	9,00	9,00	9,00	9,00	0%
Unlimited Harian 1GB	7	7,00	3,57	3,57	3,57	3,57	3,57	3,57	0%
Unlimited Harian 1GB	14	14,00	3,21	3,21	3,21	3,21	3,21	3,21	0%
Unlimited Harian 2GB	28	56,00	1,43	1,43	1,43	1,43	1,43	1,43	0%
Unlimited Harian 3GB	28	84,00	1,19	1,19	1,19	1,19	1,19	1,19	0%
Unlimited Harian 700 MB	28	19,60	3,32	3,32	3,32	3,32	3,32	3,32	0%
Unlimited Non Stop 2GB	10	2,00	5,00	5,00	5,00	5,00	5,00	5,00	0%
Unlimited Non Stop 3GB	14	3,00	5,00	5,00	5,00	5,00	5,00	5,00	0%
Unlimited Non Stop 6GB	30	12,00	3,50	3,50	2,92	2,92	2,92	3,50	20%
Unlimited Non Stop 12 GB	30	18,00	2,78	2,78	2,78	2,78	2,78	2,78	0%
Unlimited Nonstop 30GB	30	30,00	2,33	2,33	2,33	2,33	2,33	2,33	0%
Unlimited 45 GB	30	45,00	2,22	2,22	2,22	2,22	2,22	2,22	0%
Unlimited 60 GB	30	60,00	2,08	2,08	2,08	2,08	2,08	2,08	0%
Internet 2.5 GB	3	2,50	2,00	2,00	2,00	2,00	2,00	5,00	150%
Internet 3GB	n.a.	n.a.	4,27	4,27	n.a.	n.a.	n.a.	n.a.	n.a.
Internet 3GB	N.A	N.A	5,00	5,00	n.a.	n.a.	n.a.	n.a.	n.a.
Internet 4 GB	7	4,00	2,50	2,50	2,50	2,50	2,50	2,50	0%
Internet 6GB	30	6,00	3,33	3,33	3,33	3,33	3,33	3,33	0%
Internet 8GB	n.a.	n.a.	4,85	4,85	n.a.	n.a.	n.a.	n.a.	n.a.
Internet 9GB	n.a.	n.a.	1,67	1,67	n.a.	1,67	1,67	1,67	0%
Internet 10GB	30	10,00	3,00	3,00	3,00	3,00	3,00	3,00	0%
Internet 16 GB	30	16,00	2,50	2,50	2,50	2,50	2,50	2,50	0%
Internet 18 GB	n.a.	n.a.	1,25	1,25	n.a.	n.a.	n.a.	n.a.	n.a.
Internet 30 GB	30	30,00	2,00	2,00	2,00	2,00	2,00	2,00	0%
Internet 60 GB	30	60,00	1,67	1,67	1,67	1,67	1,67	1,67	0%
Internet 90 GB	30	90,00	1,67	1,67	1,67	1,67	1,67	1,67	0%
Internet 120 GB	30	120,00	1,67	1,67	1,67	1,67	n.a.	1,67	n.a.
Internet 100 GB	90	100,00	3,00	3,00	3,00	3,00	3,00	3,00	0%
Internet 200 GB	90	200,00	2,50	2,50	2,50	2,50	2,50	2,50	0%
1 GB	1	1,00	5,00	5,00	5,00	5,00	5,00	5,00	0%
1 GB	7	1,00	8,00	8,00	8,00	8,00	8,00	8,00	0%
Kuota M Jakarta	30	15,00			2,53	2,53	2,53	2,53	0%
Kuota L Jakarta	30	30,00			1,83	1,83	1,83	1,83	0%
Kuota 2L Jakarta	30	48,00			1,71	1,71	1,71	1,71	0%
Kuota 3L Jakarta	30	75,00			1,53	1,53	1,53	1,53	0%
Kuota 4L Jakarta	30	90,00			1,52	1,52	1,52	1,52	0%

Source: Companies, SSI research

Table 11. FREN Price Changes

Products Name	Period (Days)	Price change (in IDR)						MoM Change
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Unlimited Harian 1 GB	1	9.000	9.000	9.000	9.000	9.000	9.000	0%
Unlimited Harian 1GB	7	25.000	25.000	25.000	25.000	25.000	25.000	0%
Unlimited Harian 1GB	14	45.000	45.000	45.000	45.000	45.000	45.000	0%
Unlimited Harian 2GB	28	80.000	80.000	80.000	80.000	80.000	80.000	0%
Unlimited Harian 3GB	28	100.000	100.000	100.000	100.000	100.000	100.000	0%
Unlimited Harian 700 MB	28	65.000	65.000	65.000	65.000	65.000	65.000	0%
Unlimited Non Stop 2GB	10	10.000	10.000	10.000	10.000	10.000	10.000	0%
Unlimited Non Stop 3GB	14	15.000	15.000	15.000	15.000	15.000	15.000	0%
Unlimited Non Stop 6GB	30	35.000	35.000	35.000	35.000	35.000	35.000	0%
Unlimited Non Stop 12 GB	30	50.000	50.000	50.000	50.000	50.000	50.000	0%
Unlimited Nonstop 30GB	30	70.000	70.000	70.000	70.000	70.000	70.000	0%
Unlimited 45 GB	30	100.000	100.000	100.000	100.000	100.000	100.000	0%
Unlimited 60 GB	30	125.000	125.000	125.000	125.000	125.000	125.000	0%
Internet 2.5 GB	3	5.000	5.000	5.000	5.000	5.000	5.000	0%
Internet 3GB	n.a.	12.800	12.800	n.a.	n.a.	n.a.	n.a.	n.a.
Internet 3GB	n.a.	15.000	15.000	n.a.	n.a.	n.a.	n.a.	n.a.
Internet 4 GB	7	10.000	10.000	10.000	10.000	10.000	10.000	0%
Internet 6GB	30	20.000	20.000	20.000	20.000	20.000	20.000	0%
Internet 8GB	n.a.	38.800	38.800	n.a.	n.a.	n.a.	n.a.	n.a.
Internet 9GB	n.a.	15.000	15.000	n.a.	15.000	15.000	15.000	0%
Internet 10GB	30	30.000	30.000	30.000	30.000	30.000	30.000	0%
Internet 16 GB	30	40.000	40.000	40.000	40.000	40.000	40.000	0%
Internet 18 GB	n.a.	22.500	22.500	n.a.	n.a.	n.a.	n.a.	n.a.
Internet 30 GB	30	60.000	60.000	60.000	60.000	60.000	60.000	0%
Internet 60 GB	30	100.000	100.000	100.000	100.000	100.000	100.000	0%
Internet 90 GB	30	150.000	150.000	150.000	150.000	150.000	150.000	0%
Internet 120 GB	30	200.000	200.000	200.000	200.000	n.a.	200.000	n.a.
Internet 100 GB	90	300.000	300.000	300.000	300.000	300.000	300.000	0%
Internet 200 GB	90	500.000	500.000	500.000	500.000	500.000	500.000	0%
1 GB	1	5.000	5.000	5.000	5.000	5.000	5.000	0%
1 GB	7	8.000	8.000	8.000	8.000	8.000	8.000	0%

Source: Companies, SSI research

Table 12. AXIS Data Yield Changes

Products Name	Period (Days)	Total Quota (GB)	Total data yield (in Rp/MB)						MoM Change
			Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
OWSEM 16GB	30	16,00	2,56	2,56	2,56	2,56	2,56	2,56	0%
OWSEM 24GB	30	24,00	2,12	2,12	2,12	2,12	2,12	2,12	0%
OWSEM 40GB	30	40,00	1,52	1,52	1,52	1,52	1,52	1,52	0%
OWSEM 64GB	30	64,00	1,19	1,19	1,19	1,19	1,19	1,19	0%
OWSEM 128GB	30	120,00	0,81	0,81	0,81	0,81	0,81	0,81	0%
BRONET 1GB 30 Days	30	1,00	17,30	17,30	17,30	17,30	17,30	17,30	0%
BRONET 5GB 30 Days	30	5,00	9,50	9,50	9,50	9,50	9,50	9,50	0%
BRONET 8GB 30 Days	30	8,00	7,98	7,98	7,98	7,98	7,98	7,98	0%
BRONET 10GB 30 Days	30	10,00	7,59	7,59	7,59	7,59	7,59	7,59	0%
BRONET 13GB 30 Days	30	12,00	7,09	7,09	7,09	7,09	7,09	7,09	0%
BRONET 24GB 30 Days	30	16,00	6,12	6,12	6,12	6,12	6,12	6,12	0%
BRONET 3GB 7 Days	7	3,00	5,40	5,40	5,40	5,40	5,40	5,40	0%
BRONET 4.5GB 7 Days	7	4,50	4,09	4,09	4,09	4,09	4,09	4,09	0%
BRONET 6.5GB 7 Days	7	6,50	3,31	3,31	3,31	3,31	3,31	3,31	0%
BRONET 10GB 7 Days	7	10,00	2,68	2,68	2,68	2,68	2,68	2,68	0%
BRONET 1GB 1 Day	1	1,00	4,20	4,20	4,20	4,20	4,20	4,20	0%
BRONET 2GB 1 Day	7	2,00	4,05	4,05	4,05	4,05	4,05	4,05	0%
BRONET 3GB 1 Day	30	3,00	3,03	3,03	3,03	3,03	3,03	3,03	0%

Source: Companies, SSI research

Table 13. AXIS Price Changes

Products Name	Period (Days)	Price change (in IDR)						MoM Change
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
OWSEM 16GB	30	40.900	40.900	40.900	40.900	40.900	40.900	0%
OWSEM 24GB	30	50.900	50.900	50.900	50.900	50.900	50.900	0%
OWSEM 40GB	30	60.900	60.900	60.900	60.900	60.900	60.900	0%
OWSEM 64GB	30	76.400	76.400	76.400	76.400	76.400	76.400	0%
OWSEM 128GB	30	96.700	96.700	96.700	96.700	96.700	96.700	0%
BRONET 1GB 30 Days	30	17.300	17.300	17.300	17.300	17.300	17.300	0%
BRONET 5GB 30 Days	30	47.500	47.500	47.500	47.500	47.500	47.500	0%
BRONET 8GB 30 Days	30	63.800	63.800	63.800	63.800	63.800	63.800	0%
BRONET 10GB 30 Days	30	75.900	75.900	75.900	75.900	75.900	75.900	0%
BRONET 13GB 30 Days	30	85.100	85.100	85.100	85.100	85.100	85.100	0%
BRONET 24GB 30 Days	30	97.969	97.969	97.969	97.969	97.969	97.969	0%
BRONET 3GB 7 Days	7	16.200	16.200	16.200	16.200	16.200	16.200	0%
BRONET 4.5GB 7 Days	7	18.400	18.400	18.400	18.400	18.400	18.400	0%
BRONET 6.5GB 7 Days	7	21.500	21.500	21.500	21.500	21.500	21.500	0%
BRONET 10GB 7 Days	7	26.800	26.800	26.800	26.800	26.800	26.800	0%
BRONET 1GB 1 Day	1	4.200	4.200	4.200	4.200	4.200	4.200	0%
BRONET 2GB 1 Day	7	8.100	8.100	8.100	8.100	8.100	8.100	0%
BRONET 3GB 1 Day	30	9.100	9.100	9.100	9.100	9.100	9.100	0%

Source: Companies, SSI research

Table 14. BY.U Data Yield Changes

Products Name	Period (Days)	Total Quota (GB)	Total data yield (in Rp/MB)						MoM Change
			Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Yang bikin kumat	10	15,00	1,68	1,68	1,68	1,68	1,68	1,68	0%
Yang Bikin Cuan Tiap Hari	14	12,00	1,68	1,68	1,68	1,68	1,68	1,68	0%
Yang Dicap Dua Jempol	30	50,00	2,52	2,52	2,52	2,52	2,52	2,52	0%
Yang Dicap Tiga Jempol	30	90,00	1,74	1,74	1,74	1,74	1,74	1,74	0%
Yang Hemat Sebulan	30	6,00	5,83	5,83	5,83	5,83	5,83	5,83	0%
Yang Bikin DUAbest	30	35,00	2,31	2,31	2,31	2,31	2,31	2,31	0%
Yang Hemat Sebulan	30	1,00	15,00	15,00	15,00	15,00	15,00	15,00	0%
Get in Love	30	12,00	4,62	4,62	4,62	4,62	4,62	4,62	0%
Pinky Promise	14	10,00	2,02	2,02	2,02	2,02	2,02	2,02	0%
Yang Tiga Giga Seminggu	7	3,00	5,70	5,70	5,70	5,70	5,70	5,70	0%
Yang Bikin Deket	1	10,50	1,44	1,44	1,44	1,44	1,44	1,44	0%
Yang Hemat Sebulan	30	3,00	6,67	6,67	6,67	6,67	6,67	6,67	0%
Yang bikin Anti Cemas	30	38,00	2,79	2,79	2,79	2,79	2,79	2,79	0%
Yang Bikin Senang	30	100,00	1,85	1,85	1,85	1,85	1,85	1,85	0%
Yang Bikin Kenyang	30	125,00	1,64	1,64	1,64	1,64	1,64	1,64	0%
Yang Tiga Giga Seminggu	7	3,00	5,70	5,70	5,70	5,70	5,70	5,70	0%

Source: Companies, SSI research

Table 15. BY.U Price Changes

Products Name	Period (Days)	Price change (in IDR)						MoM Change
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Yang bikin kumat	10	25.199	25.199	25.199	25.199	25.199	25.199	0%
Yang Bikin Cuan Tiap Hari	14	20.199	20.199	20.199	20.199	20.199	20.199	0%
Yang Dicap Dua Jempol	30	126.199	126.199	126.199	126.199	126.199	126.199	0%
Yang Dicap Tiga Jempol	30	156.499	156.499	156.499	156.499	156.499	156.499	0%
Yang Hemat Sebulan	30	35.000	35.000	35.000	35.000	35.000	35.000	0%
Yang Bikin DUAbest	30	80.799	80.799	80.799	80.799	80.799	80.799	0%
Yang Hemat Sebulan	30	15.000	15.000	15.000	15.000	15.000	15.000	0%
Yang bikin Nagih	30	55.499	55.499	55.499	55.499	55.499	55.499	0%
Yang bikin Nempel	14	20.199	20.199	20.199	20.199	20.199	20.199	0%
Yang Tiga Giga Seminggu	7	17.099	17.099	17.099	17.099	17.099	17.099	0%
Yang Bikin Deket	1	15.099	15.099	15.099	15.099	15.099	15.099	0%
Yang Hemat Sebulan	30	20.000	20.000	20.000	20.000	20.000	20.000	0%
Yang bikin Anti Cemas	30	105.999	105.999	105.999	105.999	105.999	105.999	0%
Yang Bikin Senang	30	185.000	185.000	185.000	185.000	185.000	185.000	0%
Yang Bikin Kenyang	30	205.000	205.000	205.000	205.000	205.000	205.000	0%
Yang Tiga Giga Seminggu	7	17.099	17.099	17.099	17.099	17.099	17.099	0%

Source: Companies, SSI research

Table 16. Live.On Data Yield Changes

Products Name	Period (Days)	Total Quota (GB)	Total data yield (in Rp/MB)						MoM Change
			Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Power Mini	10	9,00	1,78	1,78	1,78	1,78	1,78	1,78	0%
Power Click	10	13,00	1,92	1,92	1,92	1,92	1,92	1,92	0%
Power Go	30	23,00	2,17	2,17	2,17	2,17	2,17	2,17	0%
Power On	30	50,00	1,30	1,30	1,30	1,30	1,30	1,30	0%
Power Full	30	60,00	2,08	1,90	1,90	1,90	1,90	1,90	0%
Power Blast	30	78,00	1,79	1,79	1,79	1,79	1,79	1,79	0%
Power Max	30	103,00	1,75	1,60	1,60	1,60	1,60	1,60	0%
Power Full	30	100,00	1,25	1,10	1,10	1,10	1,10	1,10	0%
Power Start	7	15,00	1,67	1,67	1,67	1,67	1,67	1,67	0%

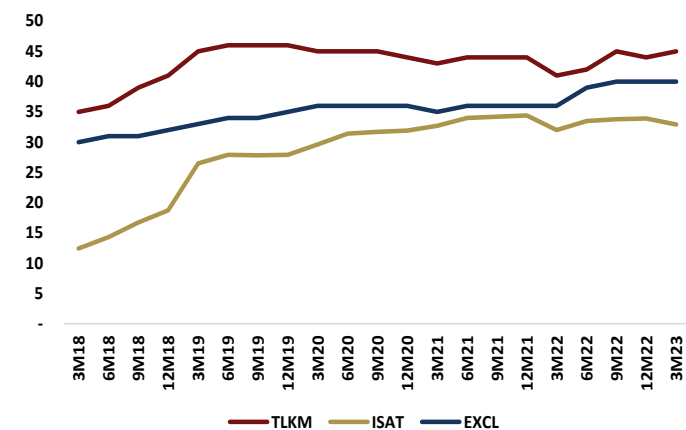
Source: Companies, SSI research

Table 17. Live.On Data Yield Changes

Products Name	Period (Days)	Price change (in IDR)						MoM Change
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
Power Mini	10	16.000	16.000	16.000	16.000	16.000	16.000	0%
Power Click	10	25.000	25.000	25.000	25.000	25.000	25.000	0%
Power Go	30	50.000	50.000	50.000	50.000	50.000	50.000	0%
Power On	30	65.000	65.000	65.000	65.000	65.000	65.000	0%
Power Full	30	125.000	114.000	114.000	114.000	114.000	114.000	0%
Power Blast	30	140.000	140.000	140.000	140.000	140.000	140.000	0%
Power Max	30	180.000	165.000	165.000	165.000	165.000	165.000	0%
Power Full	30	125.000	110.000	110.000	110.000	110.000	110.000	0%
Power Start	7	25.000	25.000	25.000	25.000	25.000	25.000	0%

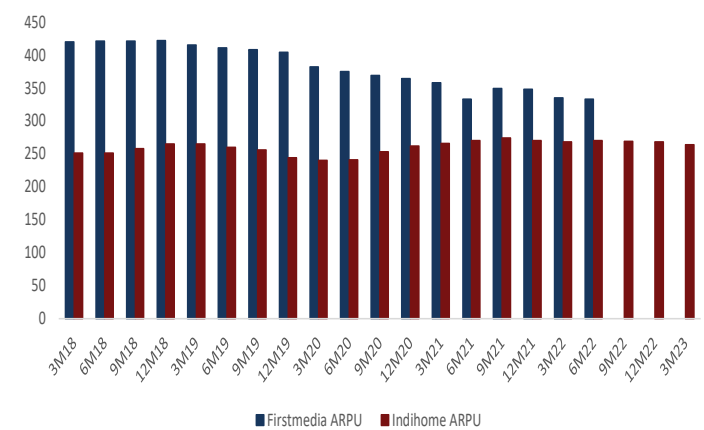
Source: Companies, SSI research

Figure 4. Blended ARPU trend (in IDR thousand)



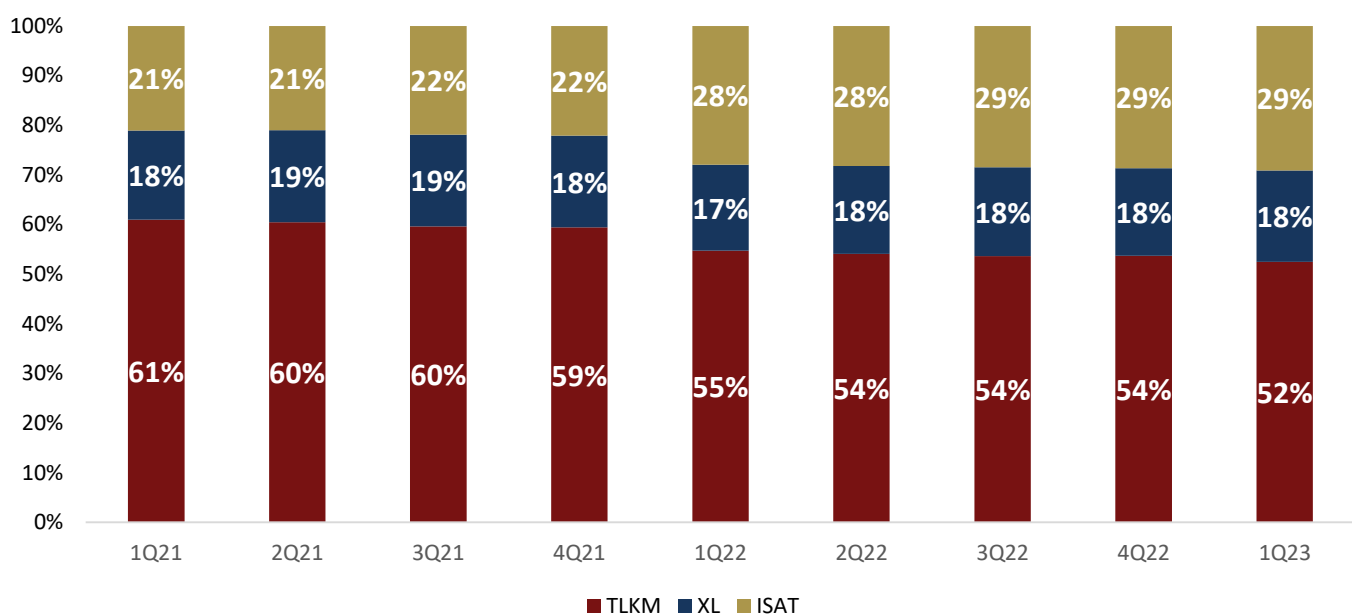
Source: SSI Research, Companies

Figure 5. Indihome vs FirstMedia ARPU ('000)



Source: SSI Research, Companies

Figure 6. Telco companies revenue market share



Source: Companies, SSI Research

Figure 7. ISAT's EV/EBITDA



Source: Bloomberg, Company, SSI research

Figure 8. TLKM's EV/EBITDA



Source: Bloomberg, Company, SSI research

Figure 9. EXCL's EV/EBITDA



Source: Bloomberg, Company, SSI research

Figure 10. Telco sector's EV/EBITDA



Source: Bloomberg, Company, SSI research

Table 18. Fixed Broadband Data Yield Changes

Products Name	Speed Limit (Mbps)	Total data yield (in Rp/MBps)						MoM Change
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	
1P Indihome Package (Internet only)	20	11000	11000	11000	11000	11000	11000	0%
	30	9333	9333	9333	9333	9333	9333	0%
	30	9833	9833	9833	9833	9833	9833	0%
	40	7750	7750	7750	7750	7750	7750	0%
2P Indihome Package (Internet + Phone)	30	10500	10500	10500	10500	10500	10500	0%
	50	8900	8900	8900	8900	8900	8900	0%
	100	7950	7950	7950	7950	7950	7950	0%
2P Indihome Package (Internet + TV)	30	12333	12333	12500	12500	12500	12500	0%
	50	11900	11900	11800	11800	11800	11800	0%
	100	9450	9450	9450	9450	9450	9450	0%
3P Package Indihome (Internet + Telepon + TV)	30	12833	12833	12833	12833	12833	12833	0%
	50	12300	12300	12300	12300	12300	12300	0%
	100	9650	9650	9650	9650	9650	9650	0%
Jet MYRepublic package	20	10838	10838	10838	10838	10838	10838	0%
Value MYRepublic package	30	10300	10300	10300	10300	10300	10300	0%
Fast MYRepublic package	50	8180	8180	8180	8180	8180	8180	0%
Nova MYRepublic package	100	6390	6390	6390	6390	6390	6390	0%
MyGamer MYRepublic package	250	2996	2996	2996	2996	2996	2996	0%
Jet Combo TV MYRepublic package	20	15088	15088	15088	15088	15088	15088	0%
Value Combo MYRepublic package	30	12967	12967	12967	12967	12967	12967	0%
Fast Combo MYRepublic package	50	10180	10180	10180	10180	10180	10180	0%
Nova Combo MYRepublic package	100	7390	7390	7390	7390	7390	7390	0%
MyGamer Combo TV MYRepublic package	250	3316	3316	3316	3316	3316	3316	0%
Stream Value FirstMed	30	9167	9167	9167	9167	9167	9167	0%
Stream Pro FirstMed	150	3500	3500	3500	3500	3500	3500	0%
Stream Premium FirstMed	250	2780	2780	2780	2780	2780	2780	0%
Joy Value FirstMed	50	6800	6800	6800	6800	6800	6800	0%
Joy Pro FirstMed	100	4150	4150	4150	4150	4150	4150	0%
Joy Premium FirstMed	175	3800	3800	3800	3800	3800	3800	0%
Star Value FirstMed	250	3900	3900	3900	3900	3900	3900	0%
Star Pro FirstMed	350	5137	5137	5137	5137	5137	5137	0%
Star Premium FirstMed	500	6213	6213	6213	6213	6213	6213	0%
Home Internet 0C Biznet	30	8333	8333	8333	8333	8333	8333	0%
Home Internet 1C Biznet	100	3750	3750	3750	3750	3750	3750	0%
Home Internet 2C Biznet	200	2875	2875	2875	2875	2875	2875	0%
Home Combo 1C Biznet	100	5750	5750	5750	5750	5750	5750	0%
Home Combo 2C Biznet	200	3875	3875	3875	3875	3875	3875	0%
Home Gamers 3C Biznet	250	2800	2800	2800	2800	2800	2800	0%
Value XL	30	9133	9133	9133	9133	9133	9133	0%
Smart XL	50	6680	6680	6680	6680	6680	6680	0%
Family XL	100	4090	4090	4090	4090	4090	4090	0%
Super User XL	300	1997	1997	1997	1997	1997	1997	0%
Ultimate XL	1000	999	999	999	999	999	999	0%
Value XL lite	1000	129	129	129	129	129	129	0%
Smart XL lite	1000	199	199	199	199	199	199	0%
Family XL lite	1000	299	299	299	299	299	299	0%
Super User XL lite	1000	399	399	399	399	399	399	0%
Ultimate XL lite	1000	499	499	499	499	499	499	0%
Internet & Interactive IPTV (MNC)	30	11300	11300	11300	11300	11300	11300	0%
	50	9180	9180	9180	9180	9180	9180	0%
	70	8986	8986	8986	8986	8986	8986	0%
	100	7090	7090	7090	7090	7090	7090	0%
Internet untuk Game Online (MNC)	50	10780	10780	10780	10780	10780	10780	0%
	100	7990	7990	7990	7990	7990	7990	0%
HiFi (Indosat)	30	8167	8167	8167	8167	8167	8167	0%
	50	5500	5500	5500	5500	5500	5500	0%
	100	3450	3450	3450	3450	3450	3450	0%
	300	1850	1850	1850	1850	1850	1850	0%
	500	1310	1310	1310	1310	1310	1310	0%

Source: Companies, SSI research

Research Team			
Prasetya Gunadi	Head of Equity Research, Strategy, Banking, Digital Banks	prasetya.gunadi@samuel.co.id	+6221 2854 8320
Lionel Priyadi	Macro Equity Strategist	lionel.priyadi@samuel.co.id	+6221 2854 8854
Muhamad Alfatih, CSA, CTA, CFTe	Senior Technical Analyst	m.alfatih@samuel.co.id	+6221 2854 8129
William Mamudi, CFTe, CMT, CCT	Senior Technical Analyst	william.mamudi@samuel.co.id	+6221 2854 8382
Yosua Zisokhi	Cement , Cigarette, Paper, Plantation,Telco Infra, Chemicals	yosua.zisokhi@samuel.co.id	+6221 2854 8387
M. Farras Farhan	Media, Poultry, Oil & Gas, Technology	farras.farhan@samuel.co.id	+6221 2854 8346
Pebe Peresia	Automotive, Consumer Staples, Retail	pebe.peresia@samuel.co.id	+6221 2854 8339
Juan Oktavianus Harahap	Coal, Metal Mining	juan.oktavianus@samuel.co.id	+6221 2854 8846
Jonathan Guyadi	Banking, Healthcare, Telco	jonathan.guyadi@samuel.co.id	+6221 2854 8321
Adolf Richardo	Editor	adolf.richardo@samuel.co.id	+6221 2864 8397
Ashalia Fitri Yuliana	Research Associate	ashalia.fitri@samuel.co.id	+6221 2854 8389
Daniel Aditya Widjaja	Research Associate	daniel.aditya@samuel.co.id	+6221 2854 8322
Laurencia Hiemas	Research Associate	laurencia.hiemas@samuel.co.id	+6221 2854 8392
Brandon Boedhiman	Research Associate	brandon.boedhiman@samuel.co.id	+6221 2854 8392

Equity Institutional Team			
Benny Bambang Soebagjo	Head of Institutional Equity Sales	benny.soebagjo@samuel.co.id	+6221 2854 8312
Ronny Ardianto	Institutional Equity Sales	ronny.ardianto@samuel.co.id	+6221 2854 8399
Anthony Yunus	Institutional Equity Sales	anthony.yunus@samuel.co.id	+6221 2854 8314
Widya Meidrianto	Institutional Equity Sales	widya.meidrianto@samuel.co.id	+6221 2854 8317
Fachruly Fiater	Institutional Sales Trader	fachruly.fiater@samuel.co.id	+6221 2854 8325
Lucia Irawati	Institutional Sales Trader	lucia.irawati@samuel.co.id	+6221 2854 8173
Alexander Tayus	Institutional Equity Dealer	alexander.tayus@samuel.co.id	+6221 2854 8319
Leonardo Christian	Institutional Equity Dealer	leonardo.christian@samuel.co.id	+6221 2854 8147

Equity Retail Team			
Joseph Soegandhi	Head of Equity	joseph.soegandhi@samuel.co.id	+6221 2854 8872
Damargumilang	Head of Equity Retail	damargumilang@samuel.co.id	+6221 2854 8309
Clarice Wijana	Head of Equity Sales Support	clarice.wijana@samuel.co.id	+6221 2854 8395
Gitta Wahyu Retnani	Equity Sales & Trainer	gitta.wahyu@samuel.co.id	+6221 2854 8365
Vincentius Darren	Equity Sales	darren@samuel.co.id	+6221 2854 8348
Michael Alexander	Equity Sales	michael.alexander@samuel.co.id	+6221 2854 8369
Sylviawati	Equity Sales	sylviawati@samuel.co.id	+6221 2854 8112
Wandha Ahmad	Equity Sales	wandha.ahmad@samuel.co.id	+6221 2854 8316
Handa Sandiawan	Equity Sales	handa.sandiawan@samuel.co.id	+6221 2854 8302
Denzel Obaja	Equity Sales	denzel.obaja@samuel.co.id	+6221 2854 8342
Wahyudi Budiyo	Dealer	wahyudi.budiyo@samuel.co.id	+6221 2854 8152

Fixed Income Sales Team			
R. Virine Tresna Sundari	Head of Fixed Income	virine.sundari@samuel.co.id	+6221 2854 8170
Rudianto Nugroho	Fixed Income Sales	rudianto.nugroho@samuel.co.id	+6221 2854 8306
Sany Rizal Keliobas	Fixed Income Sales	sany.rizal@samuel.co.id	+6221 2854 8337
Safitri	Fixed Income Sales	safitri@samuel.co.id	+6221 2854 8376
Khairanni	Fixed Income Sales	khairanni@samuel.co.id	+6221 28548104
Saldy Achmad Yanuar	Fixed Income Sales	saldy.achmad@samuel.co.id	+6221 28548384
Nadya Attahira	Fixed Income Sales	nadya.attahira@samuel.co.id	+6221 2854 8305

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