



Prosper with the Nation

PT ASTRA AGRO LESTARI Tbk

Member of PT Astra International Tbk

Corporate Profile (Presentation)

March, 2023

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Plantation Map & Mill Capacity

Embracing Opportunities



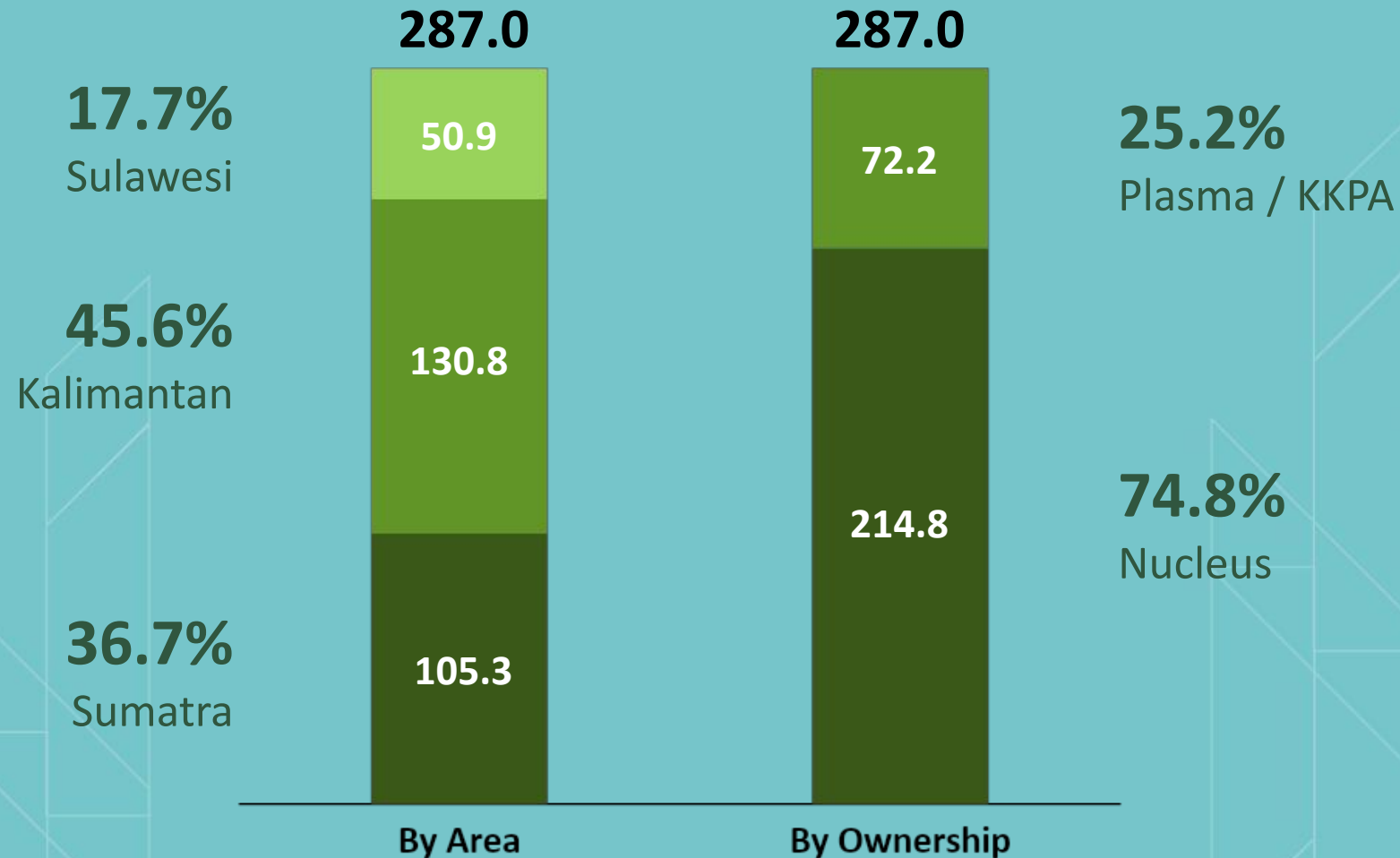
-  CPO Mills
-  Kernel Crusher
-  Refinery
-  PKO Refinery
-  Fertilizer Blending Plant
-  Planted Area

<u>As of March 2023</u>	
Total Planted Area	: 287.0 K ha
Total CPO Mill Cap.	: 1,570 tph (32)
Total Kernel Crusher Cap.	: 1,500 tpd (14)
Total CPO Refinery	: 3K tpd (2)
Total PKO Refinery	: 400 tpd (1)
Total Fertilizer Blending Plant	: 200K ton per year (2)

Plantation Composition

As of March 2022

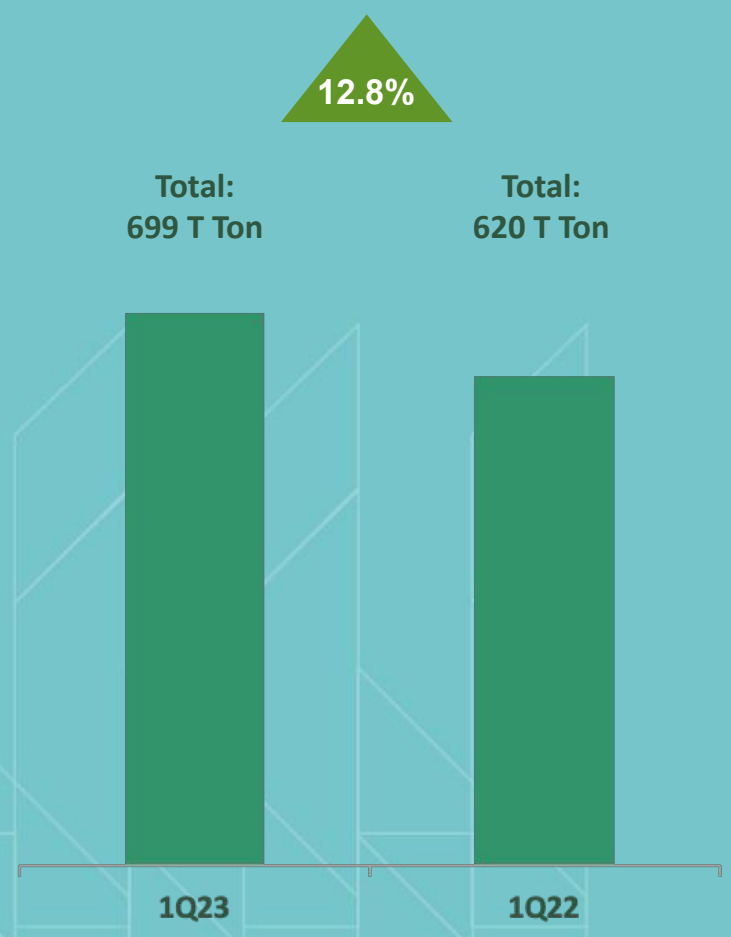
In Thousand Ha



Production Performance

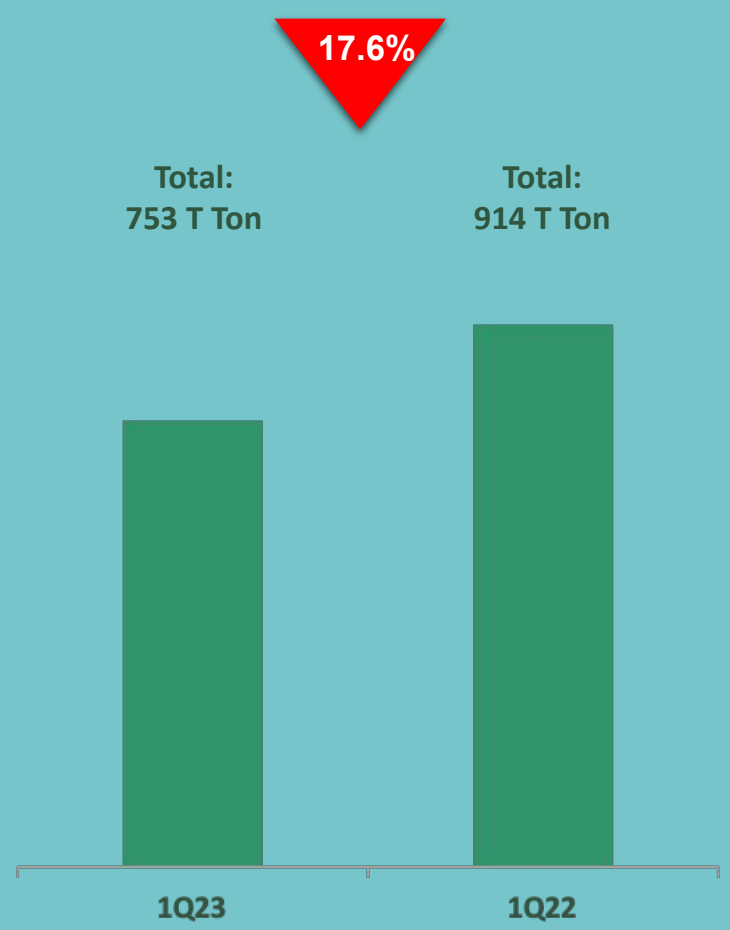
As of March 2023

FFB Production*

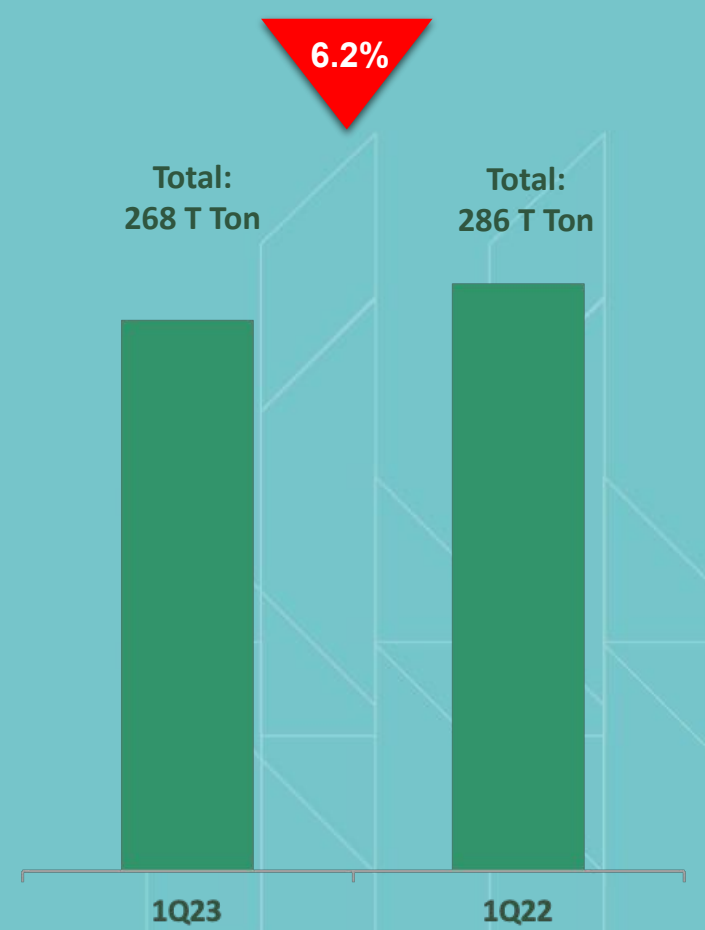


*FFB Production from Nucleus

External FFB Purchase



CPO Production



Monthly Price Movement

Price Ytd March 2022

Avg AALI : Rp 14,912 / kg

Avg Rott. : USD 1,564 /

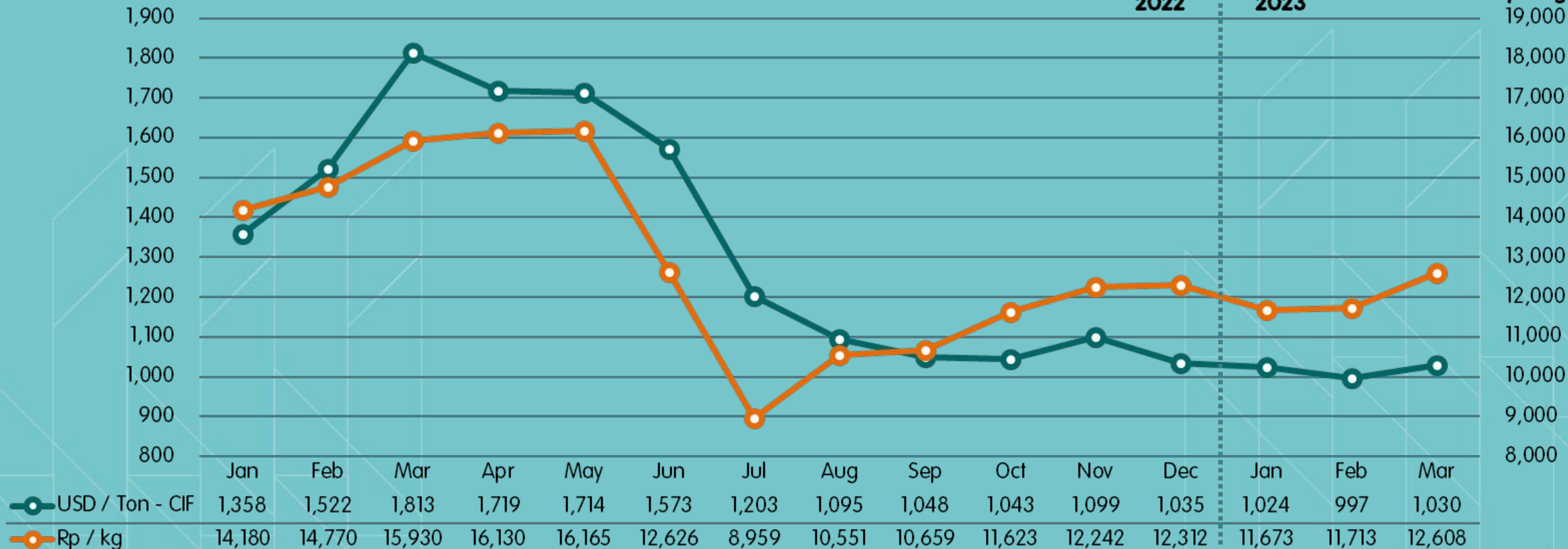
Price Ytd March 2023

Avg AALI : Rp 12,032 / kg

Avg Rott. : USD 1,017 / Ton

19.3%

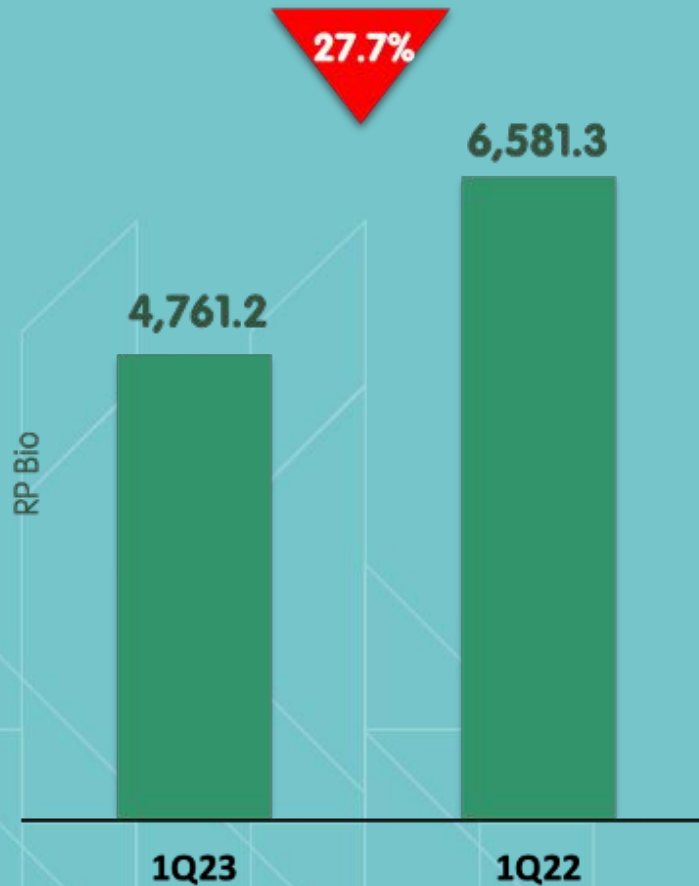
USD / Ton - CIF



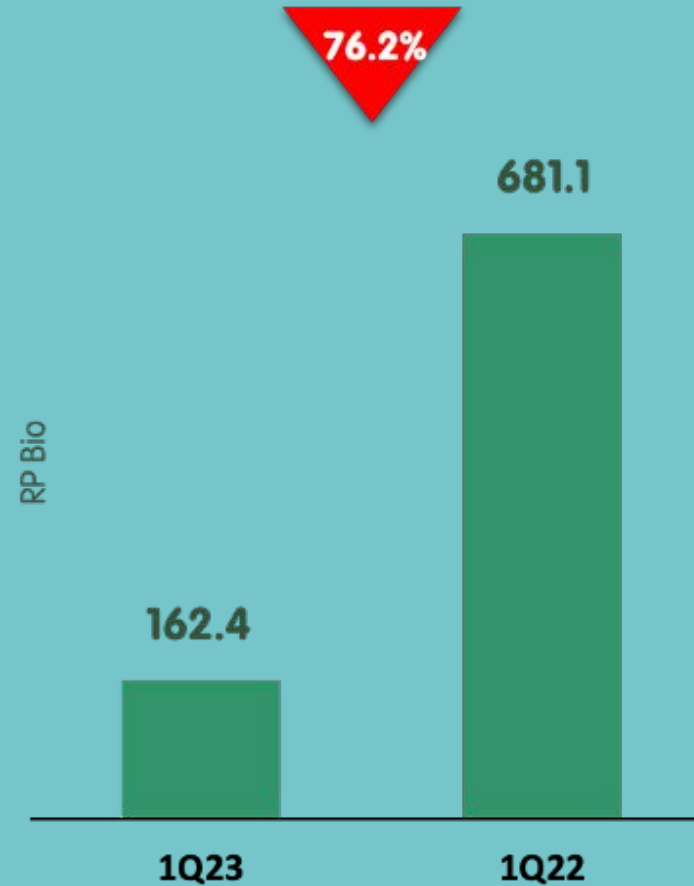
Income Statement Highlight

YTD March 2023 vs YTD March 2022

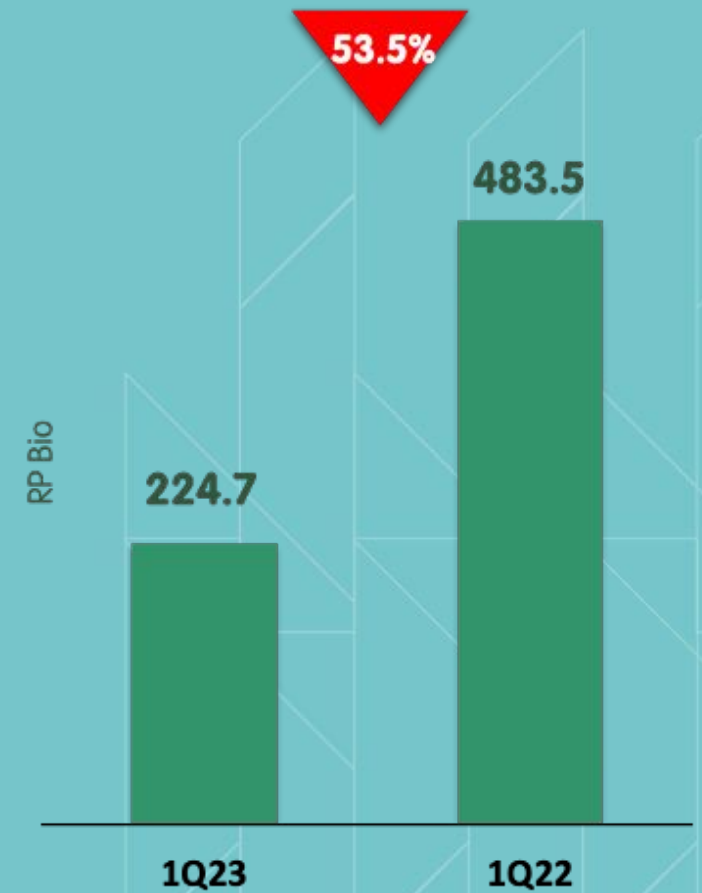
Net Revenue



Operational Income



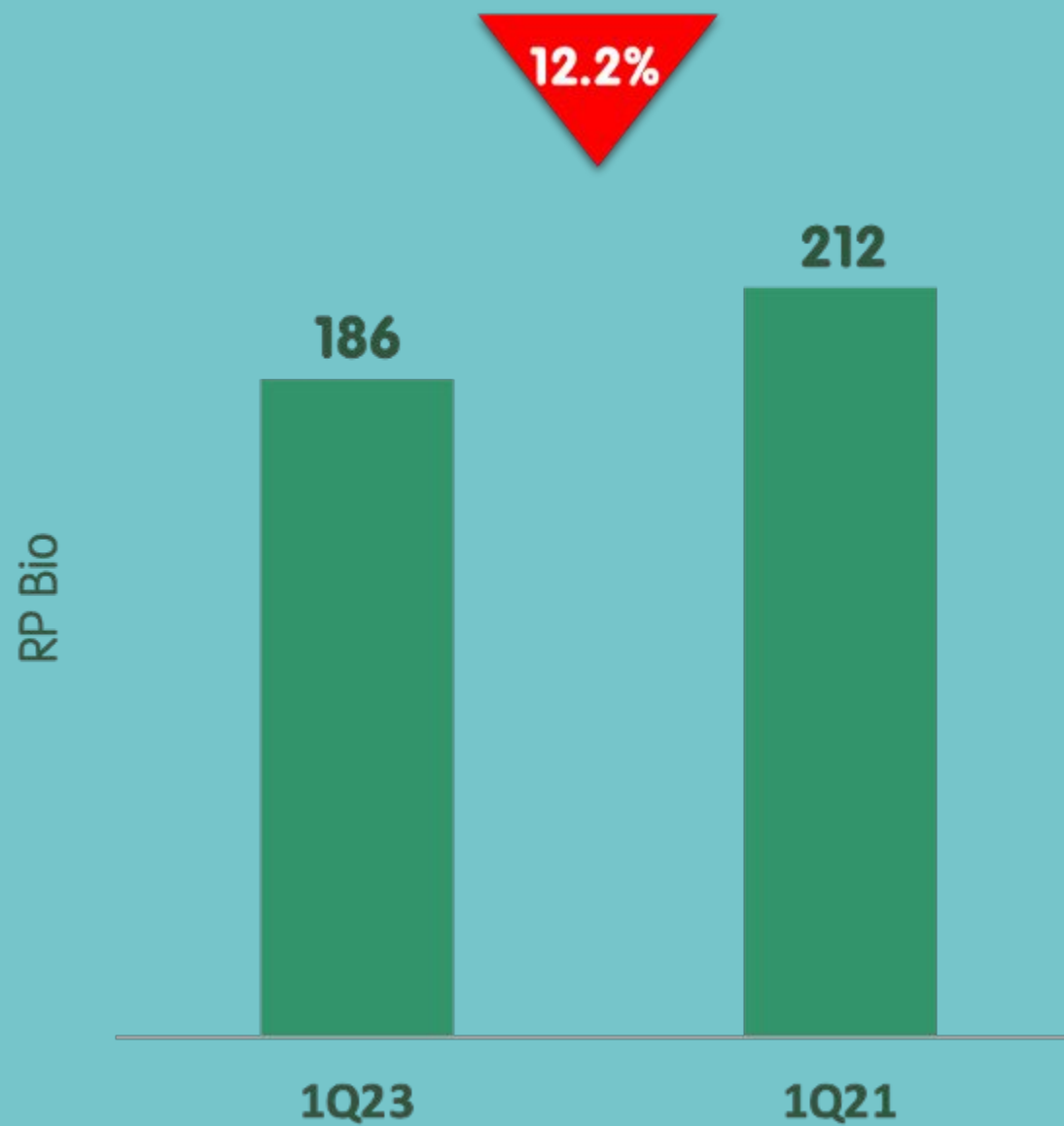
Net Profit *)



*) Profit attributable to owners of the Company

Capital Expenditure

YTD March 2023 vs YTD March 2022



Astra Agro Sustainability Aspiration for 2030

Portofolio



1. GHG Emission

Reduce 30% GHG emission
Scope 1 & 2 in 2030

2. Energy Management

Renewable energy by 93.4% in 2030

3. Water and Wastewater Management

Water withdrawal by 24% in 2030

4. Solid Waste Management

100% solid waste recycling

10. Conservation of Peatland

100% Peatland are managed sustainably in accordance
with National Regulation

11. No Deforestation

- Free deforestation product
- Traceable supply chain

12. No Burning

Zero fire records in all subsidiaries

People



5. Employee Diversity & Inclusion

Commitment to support diversity & inclusion for employee

6. Occupational Health and Safety

- Loss time injury rate 30%
- Zero workforce fatality

8. Director Diversity and Inclusion

Commitment to support diversity &
inclusion for Director

Public Contribution



7. Community Development

- Reach 200.000 people through our community
development programs including indigenous community
- Mutual part and technical assistance for smallholders from
more than 300 villages in AAL's supply chain

Key Enabler

9. Good Corporate Governance

- GCG Implementation a line with
Government Regulation
- Sustainability report based on GRI standard
and National Regulation
- Studying mechanism and implementation
of internal carbon pricing

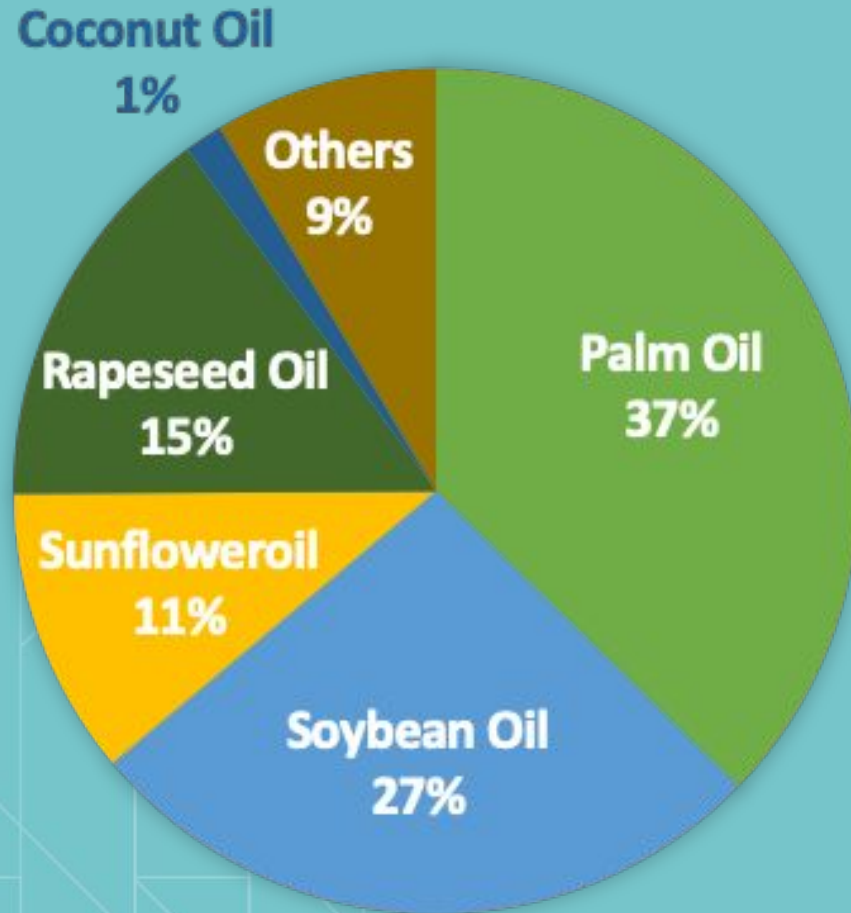
OVERVIEW OF THE INDONESIAN PALM OIL INDUSTRY



8 Major Oils Production

As of March 2023

Embracing Opportunities



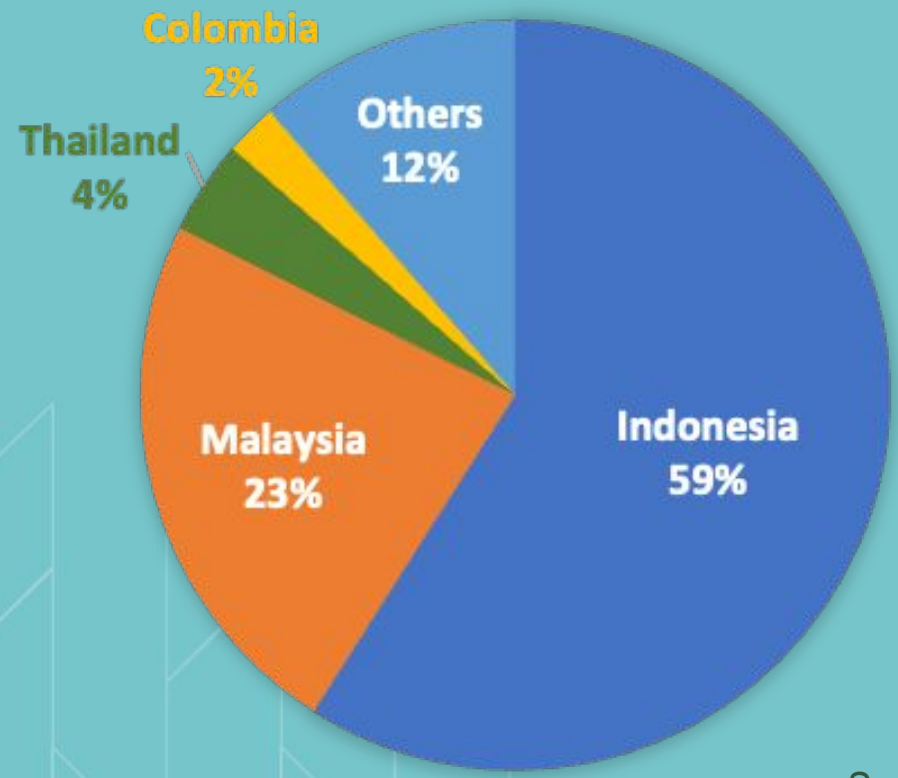
Total Production : 46.56 Mn T

- Palm Oil : 18.48 Mn T
- Soybean Oil : 13.18 Mn T
- Sunfloweroil : 5.46 Mn T
- Rapeseed Oil : 7.48 Mn T
- Coconut Oil : 0.73 Mn T

Source: Oil World

Palm Oil Producer by Country

As of 2022

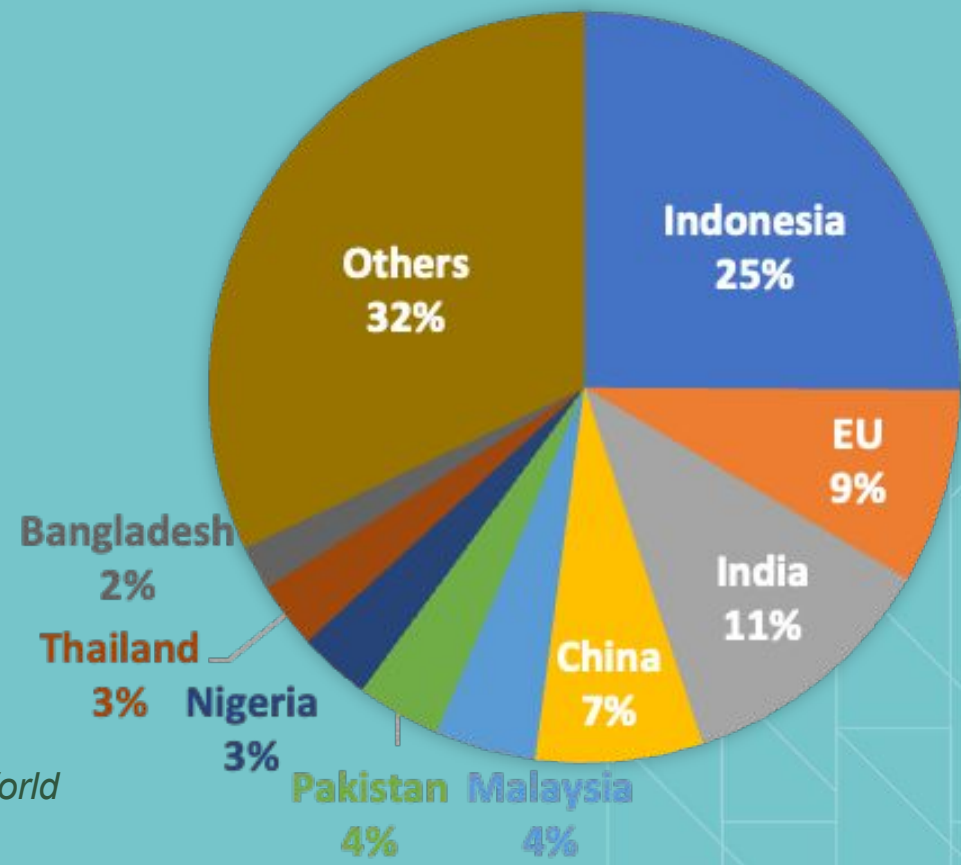


Total Production	: 79,166 T Tons
- Indonesia	: 46,730 T Tons
- Malaysia	: 18,453 T Tons
- Thailand	: 3,220 T Tons
- Colombia	: 1,768 T Tons

Source : Oil World

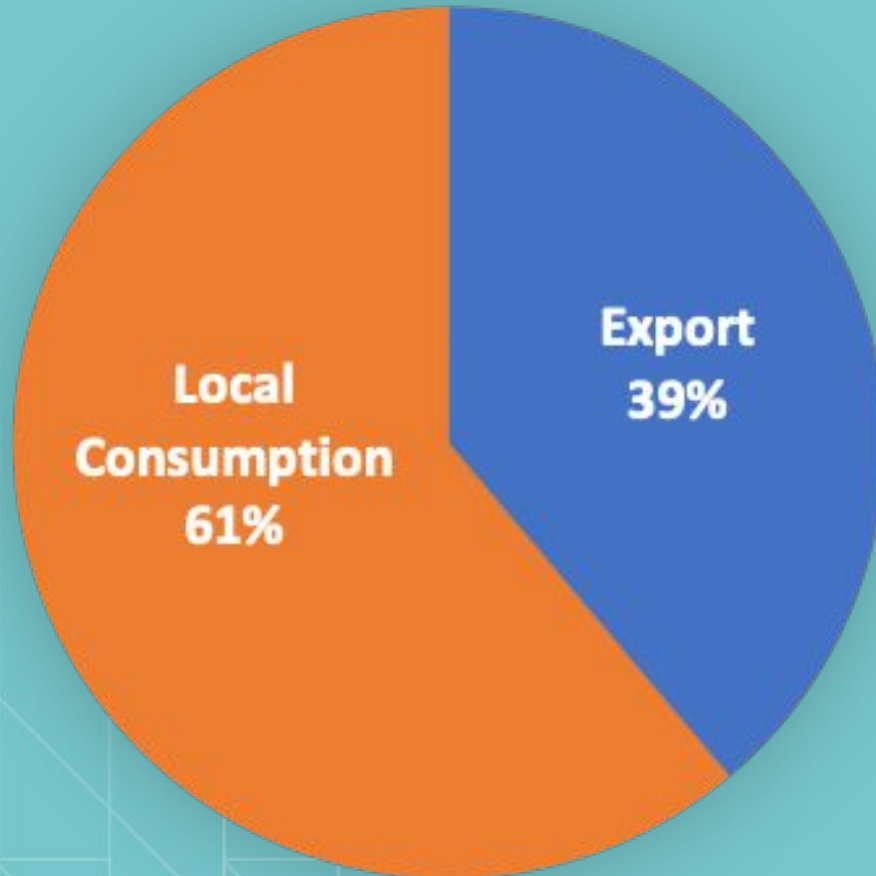
Palm Oil Consumption by Country

As of 2022



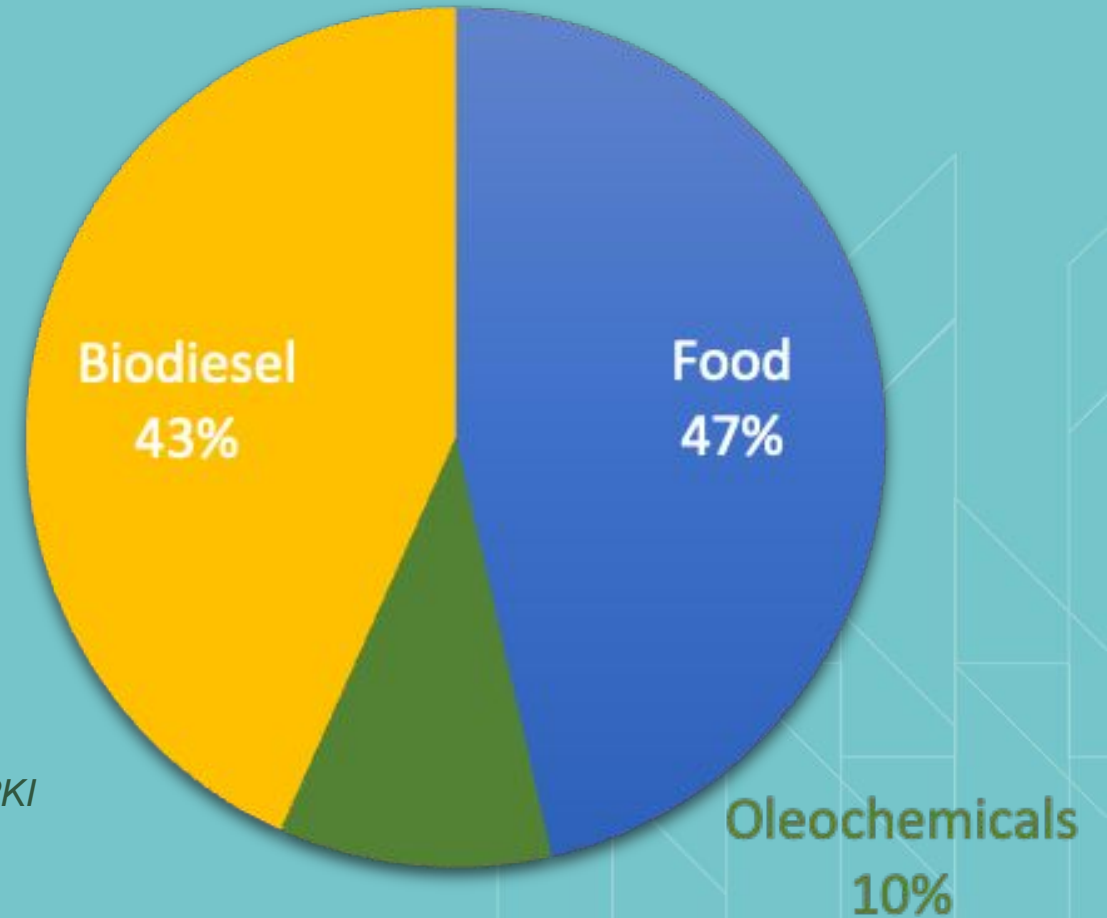
Total Consumption	: 75,653 T Tons
- Indonesia	: 18,986 T Tons
- EU	: 6,365 T Tons
- India	: 8,614 T Tons
- China	: 5,448 T Tons

Indonesian Palm Oil (Export and Local)



Total Production : 13,274 T Tons
Total Local Consumption : 5,401 T Tons
Total Export : 8,499 T Tons

Indonesian Palm Oil Consumption by Product



Total for Food : 2,506 T Tons
Total for Oleochemicals : 555 T Tons
Total for Biodiesel : 2,339 T Tons

Source : GAPKI



THANK YOU

For further information you can contact us:

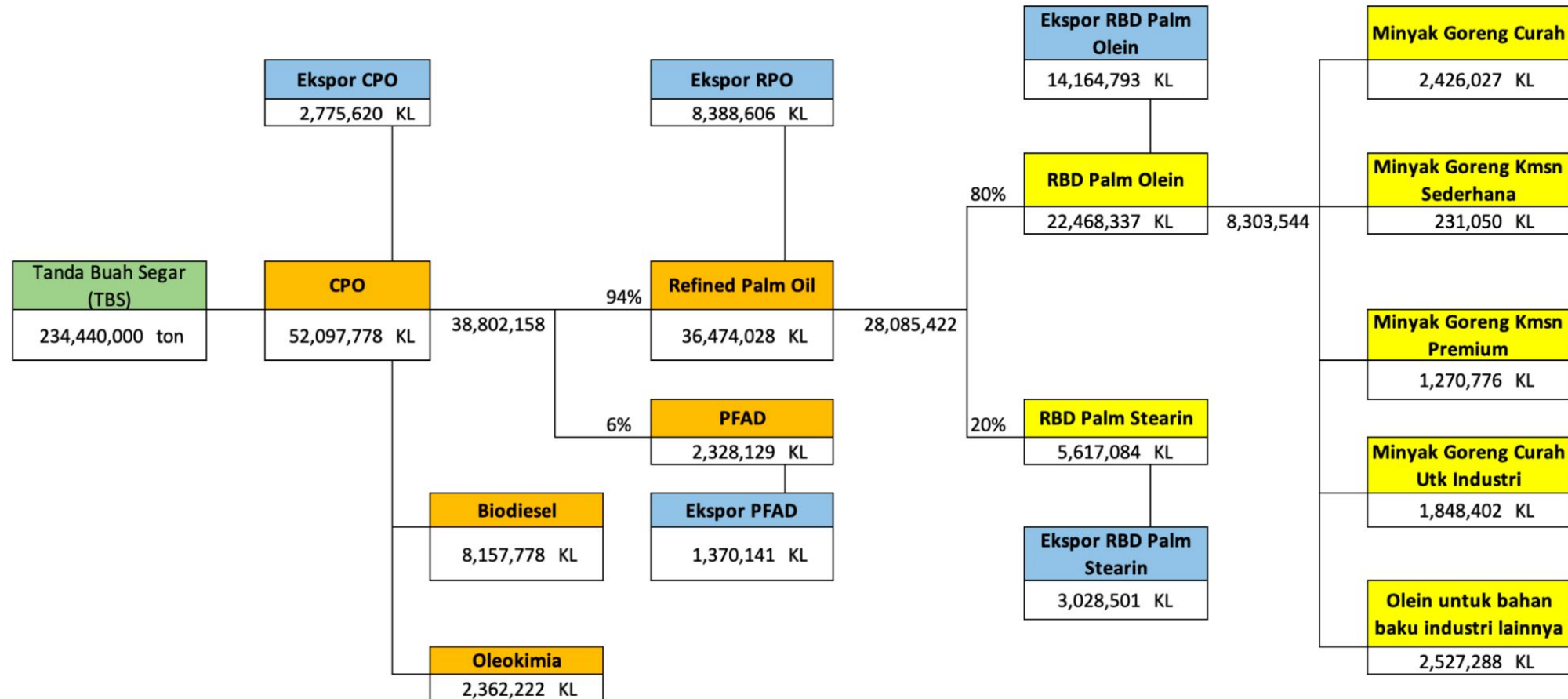
Investor Relations

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www.astra-agro.co.id

Downstream Oil Palm Food Industry Structure, including Palm Cooking Oil (POME)

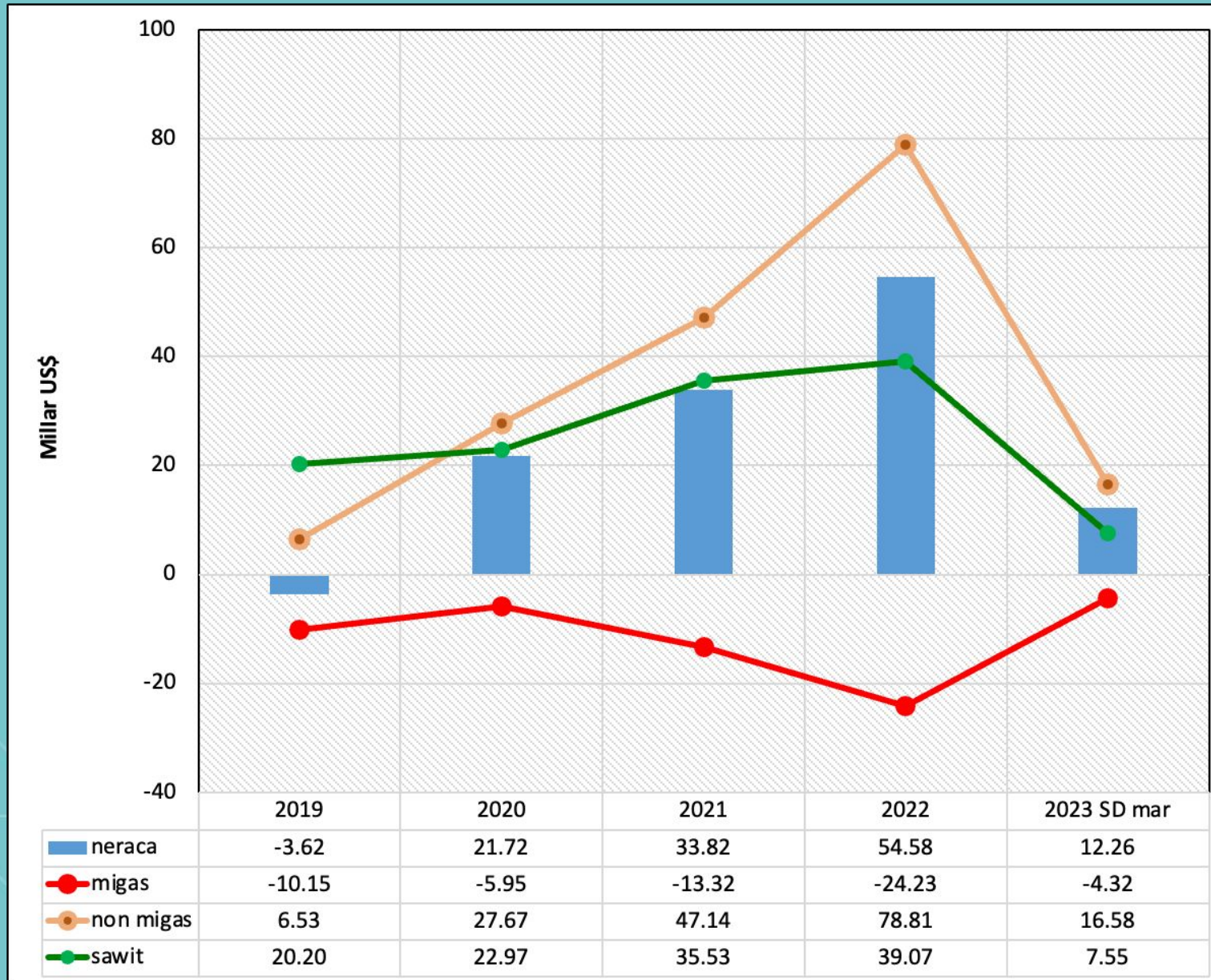
Neraca CPO, MGS, dan Turunannya secara Nasional Tahun 2021



Keterangan:

1. Sampai saat ini produksi Minyak Goreng Sawit untuk pangan melebihi kebutuhan Nasional (*over supply*)
2. Pohon Industri Hilir kelapa sawit Lengkap terdapat di Lampiran

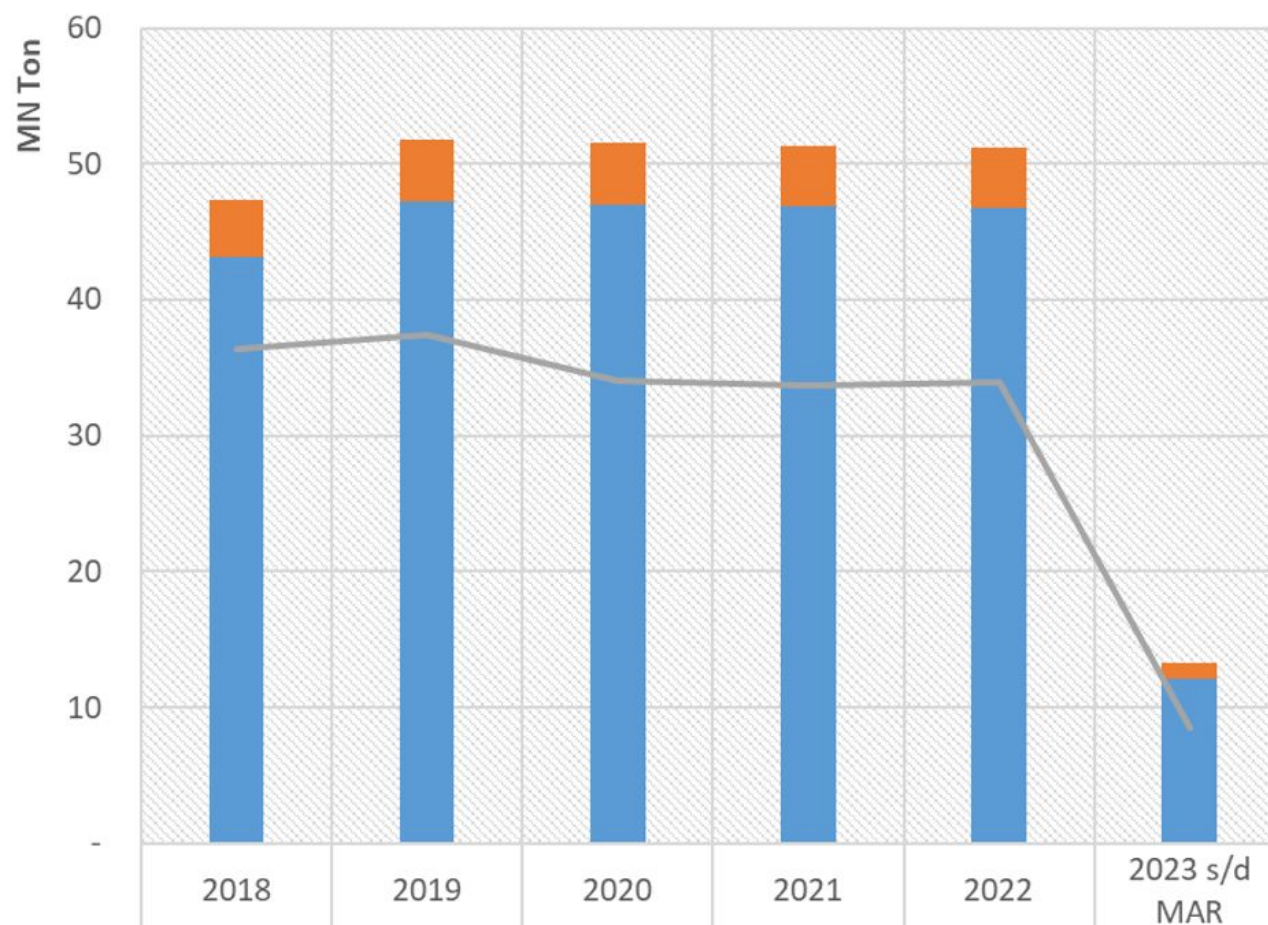
Palm Oil Exports in Indonesia's Trade Balance



- In 2022, palm oil foreign exchange reached US\$ 38,078 (the highest in history).
- Cif Rotterdam price for Jan-Mar 2023 is still around US\$ 1,000.
- Until March 2023, palm oil export value reached US\$ 7.55.

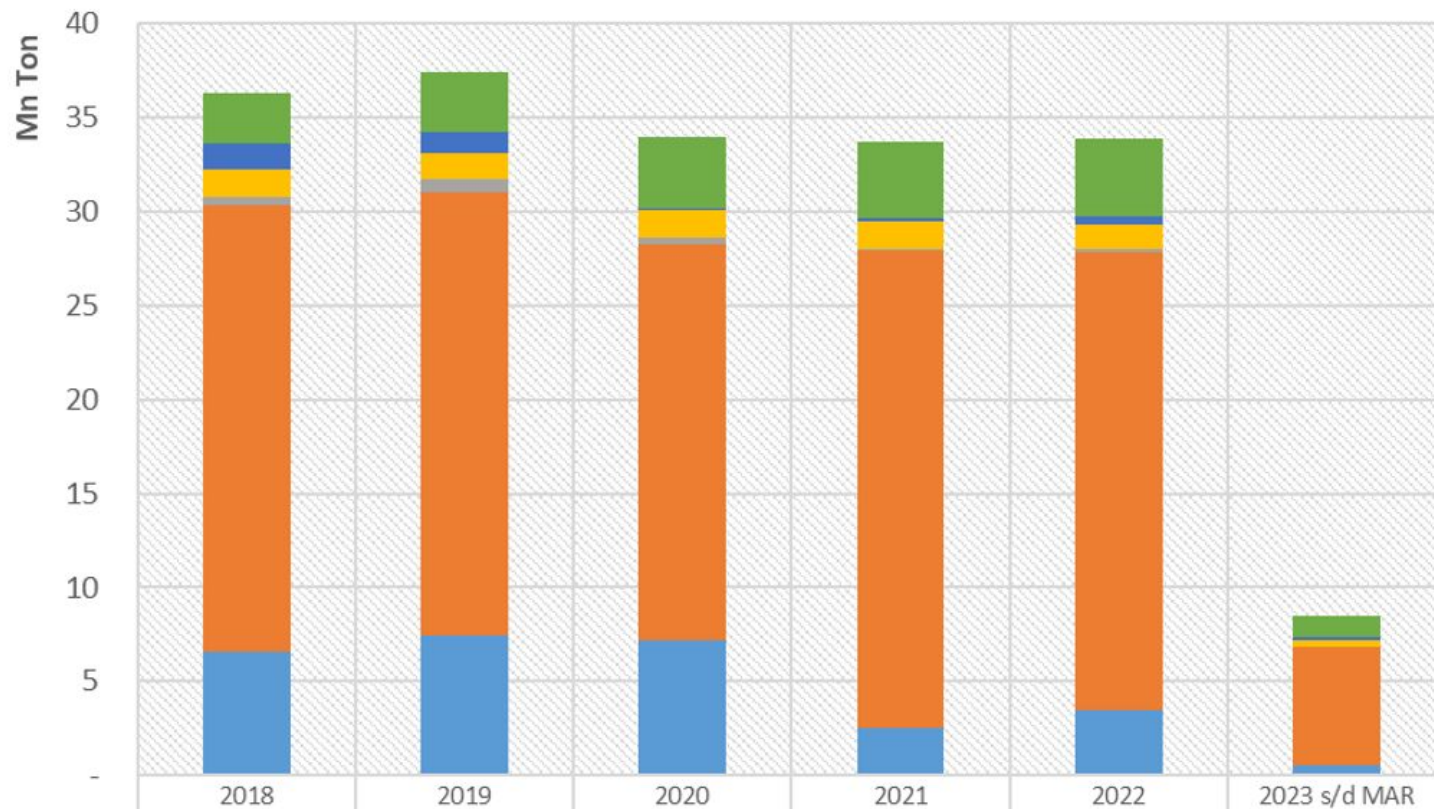
Palm Oil Production & Export

Produksi CPO-PKO dan Ekspor



Produksi PKO	4,280	4,648	4,549	4,412	4,519	1,152
Produksi CPO	43,108	47,180	47,034	46,888	46,729	12,123
produksi CPO+PKO	47,388	51,828	51,583	51,300	51,248	13,274
ekspor	36,333	37,430	34,007	33,674	33,928	8,499

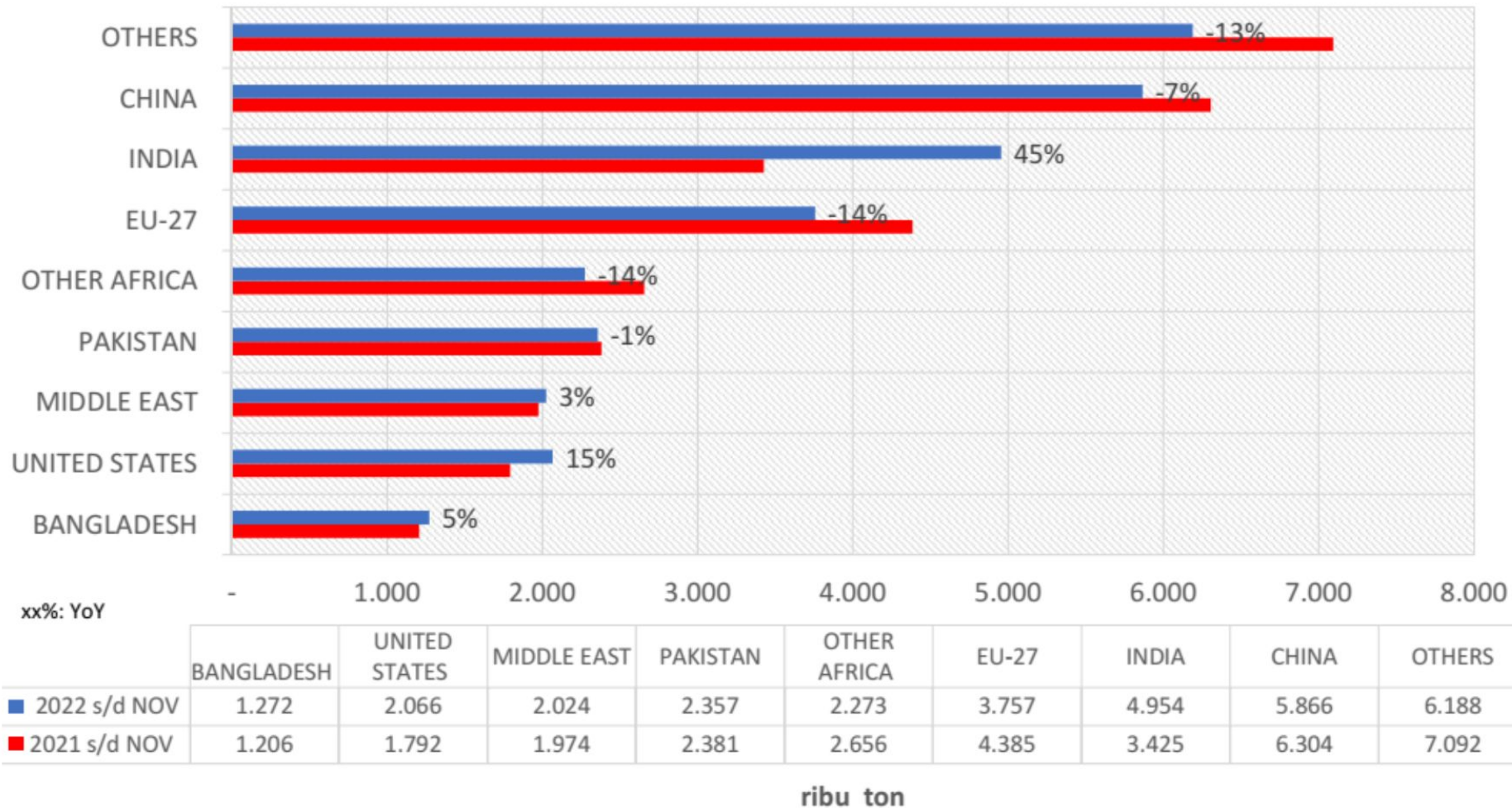
Palm Oil Export by Product Type



Exports are mostly in the form of processed CPO and PKO.

Export/production ratio tends to fall.

Palm Oil Export by Product Type



Source : BPS, GAPKI, GIMNI, AIMMI, APROBI, APOLIN (2022)

*) ekspor terdiri dari kelompok CPO, RBD, Biodiesel dan Oleochemical

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Export/production ratio tends to fall.



Embracing Opportunities

Sumber : BPS, GAPKI, APROBI, GIMNI, APOLIN, AIMMI (1) perhitungan (2) estimasi (3) diolah