

Bumi Resources Minerals

Bloomberg: BRMS.IJ | Reuters: BRMS.JK

Metal Mining Sector



20 March 2023

JCI Index: 6,678

BUY (Maintain)

Target Price (IDR)	200
Potential Upside (%)	30.7
Price Comparison	
Cons. Target Price (IDR)	200
SSI vs. Cons. (%)	100.0

Stock Information	
Last Price (IDR)	153
Shares Issued (Mn)	141,784
Market Cap. (IDR Bn)	22,544
52-Weeks High/Low (IDR)	304/132
3M Avg. Daily Value (IDR Bn)	56.3
Free Float (%)	46.9
Shareholder Structure:	
Emirates Tarian Global Ventures (%)	25.1
Others (%)	23.1
Public (%)	51.8

Stock Performance				
(%)	YTD	1M	3M	12M
Absolute	-	(5.4)	(3.0)	(22.1)
JCI Return	(3.3)	(3.9)	(2.1)	(4.7)
Relative	3.3	(1.4)	(0.9)	(17.3)



Company Background

Bumi Resources Minerals merupakan perusahaan yang bergerak di bidang pertambangan mineral. BRMS mengoperasikan tiga bisnis utama; CPM (Citra Palu Minerals); GM (Gorontalo Minerals) dan DPM (Dairi Prima Minerals), memproduksi emas, tembaga, seng, dan timah.

Juan Harahap

+62 21 28548846

Juan.oktavianus@samuel.co.id

Abraham Gosal

+6221 2854 8322

abraham.timothy@samuel.co.id

Huge Expansion in the Pipeline

BRMS membukukan laba bersih sebesar USD 7 juta (+172.1% QoQ; -88.4% YoY) di 4Q22, dengan angka laba bersih FY22 sebesar USD 14 juta (-80.2% YoY), di atas estimasi kami (227.6% dari proyeksi FY22 SSI) dan konsensus (195.1% dari estimasi konsensus). BRMS mengisyaratkan bahwa volume produksi emasnya akan melebihi 20k toz (+269.3% YoY) pada tahun 2023, didukung tambahan kapasitas produksi dari pabrik pengolahan emas keduanya (yang selesai pada 3Q22). Ke depan, perseroan memperkirakan kapasitas produksi emas tahunannya bahkan bisa melebihi 70k toz setelah selesainya pabrik pengolahan emas ketiga dan keempatnya. Kami mempertahankan rating BUY kami dengan TP berbasis SOTP sebesar IDR 200 per saham. Risiko downside: 1) harga komoditas global yang lebih rendah dari perkiraan, 2) perubahan regulasi.

Kerugian operasional di 4Q22. BRMS membukukan pendapatan sebesar USD 3 juta di 4Q22 (+19.5% QoQ; +41.9% YoY), dengan angka pendapatan kumulatif FY22 sebesar USD 12 juta (+10.1% YoY), sejalan dengan estimasi kami (97.0%) tetapi di bawah perkiraan konsensus (89,6%). Pertumbuhan di 4Q22 didukung terutama oleh kenaikan volume penjualan emas (1,579 toz, +21.0% QoQ; FY22: 5,415 toz, +25.1% YoY) sementara ASP-nya cenderung flat (USD 1,773 per toz (+0.6% QoQ). Namun, akibat adanya biaya penyusutan sebesar USD 697 ribu (3Q22: 0), margin kotor perseroan turun menjadi 48.4% (3Q22: 66.1%), yang memicu kerugian operasional sebesar -USD 1juta (3Q22: laba operasional USD 1 juta).

Laba di atas ekspektasi. BRMS membukukan laba bersih sebesar USD 7 juta (+172.1% QoQ; -88.4% YoY) di 4Q22, dengan angka laba bersih FY22 sebesar USD 14 juta (-80.2% YoY), melebihi estimasi kami (227.6% dari proyeksi FY22 SSI) dan konsensus (195.1% dari estimasi konsensus). BRMS berhasil membukukan bottom line yang positif pada 4Q22, bahkan dengan kerugian operasional dan beban pajak penghasilan sebesar USD 21.8 juta (9M22: manfaat pajak sebesar USD 2.9 juta), didukung oleh: 1) laba dari investasi di JV sebesar USD 11.8 juta (3Q22:USD 0), dan 2) penghapusan piutang sebesar USD 17.6 juta (3Q22:USD 0).

Proyeksi perseroan. BRMS mengisyaratkan bahwa volume produksi emasnya akan melebihi 20k toz (+269.3% YoY) pada tahun 2023, didukung tambahan kapasitas produksi dari pabrik pengolahan emas keduanya (yang selesai pada 3Q22). Ke depan, perseroan memperkirakan kapasitas produksi emas tahunannya bahkan bisa melebihi 70k toz setelah selesainya pabrik pengolahan emas ketiga (di Palu, kapasitas 4 ktpd; operasional di 1Q24) dan keempatnya (di Gorontalo, kapasitas 2 ktpd; operasional di 2Q24).

Tambahan produksi lewat akuisisi. BRMS baru-baru ini mengakuisisi 80% kepemilikan tambang emas Kerta menggunakan penyelesaian piutang dari PT Suma Heksa Sinergi pada tahun 2022. Sebagai catatan, tambang emas Kerta memiliki 18 juta ton cadangan mineral dan 75 juta ton sumber daya mineral, dengan kadar emas rata-rata 1.07 g/t.

BUY dengan TP IDR 200. Kami mempertahankan rating BUY kami dengan TP berbasis SOTP sebesar IDR 200 per saham. Risiko downside: 1) harga komoditas global yang lebih rendah dari perkiraan, 2) perubahan regulasi.

Forecast and Valuation (at closing price IDR 153 per share)

Y/E Dec (USD Mn)	20A	21A	22A	23F	24F
Revenue (USD Mn)	8	11	12	55	85
EBITDA (USD Mn)	1	2	2	27	39
EV/EBITDA (x)	44,441	1,938	988	592	54
Net Profit (USD Mn)	4	69	14	21	31
Net Profit Growth (%)	207.7	1,648.3	(80.2)	50.7	51.0
EPS (IDR)	0	7	1	2	3
P/E Ratio (x)	383.7	21.9	105.7	70.1	46.4
BVPS (IDR)	49	89	101	103	107
P/B Ratio (x)	3.1	1.7	1.5	1.5	1.4
DPS (IDR)	0	0	(0)	-	-
Dividend Yield (%)	0.0	0.0	(0.0)	-	-
ROAE (%)	0.9	10.1	1.5	2.1	3.1
ROAA (%)	0.7	8.8	1.3	1.9	2.6
Interest Coverage (x)	NM	NM	NM	NM	NM
Net Gearing (x)	0.1	(0.0)	(0.0)	0.0	(0.0)

Bumi Resources Minerals

Bloomberg: BRMS.IJ | Reuters: BRMS.JK

Metal Mining Sector



20 March 2023

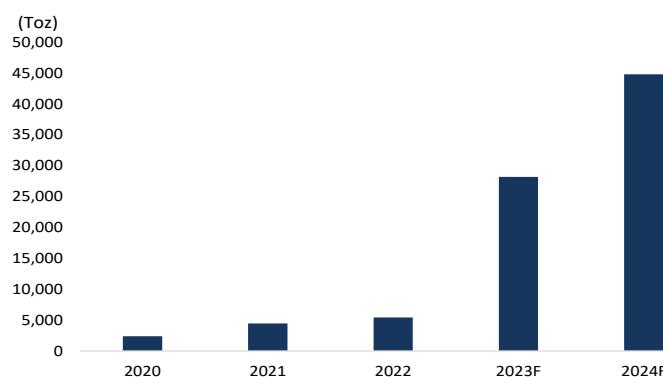
JCI Index: 6,678

Table 1: FY22 Results

BRMS - USD mn	2022	2021	YoY (%)	% estimasi SSI	% estimasi Cons	4Q22	3Q22	QoQ (%)	4Q21	YoY (%)
Pendapatan	12	11	10.1%	97.0	89.6	3	3	19.5%	2	41.9%
Laba kotor	7	6	5.8%			2	2	-12.5%	1	194.6%
Margin (%)	56.4	58.7				48.4	66.1		23.3	
Laba operasi	1	1	23.2%	26.6	53.2	(1)	1	NM	(0)	NM
Margin (%)	9.1	8.2				(15.5)	27.9		(20.3)	
Laba bersih	14	69	-80.2%	227.6	195.1	7	3	172.1%	62	-88.4%
Margin (%)	117.3	653.4				216.4	95.0		2,656.6	
EPS - USD	0.1	0.5								
BVS - USD	8.2	7.7								
Cash	10	60								
Interest Bearing Debt	64	34								
Equity	955	880								
Net Gearing	0.1	(0.0)								

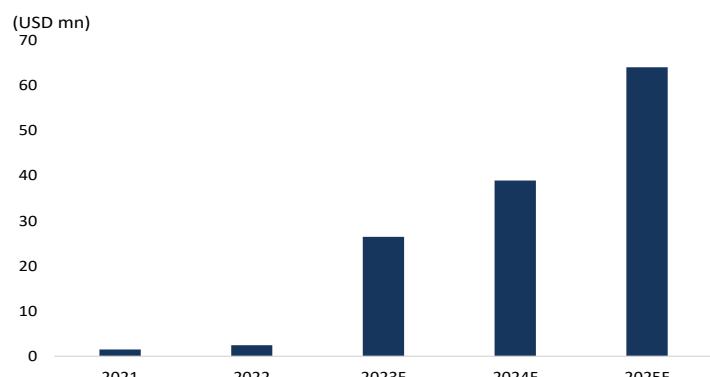
Source: Company, SSI Research

Figure 1: Gold production volume trend



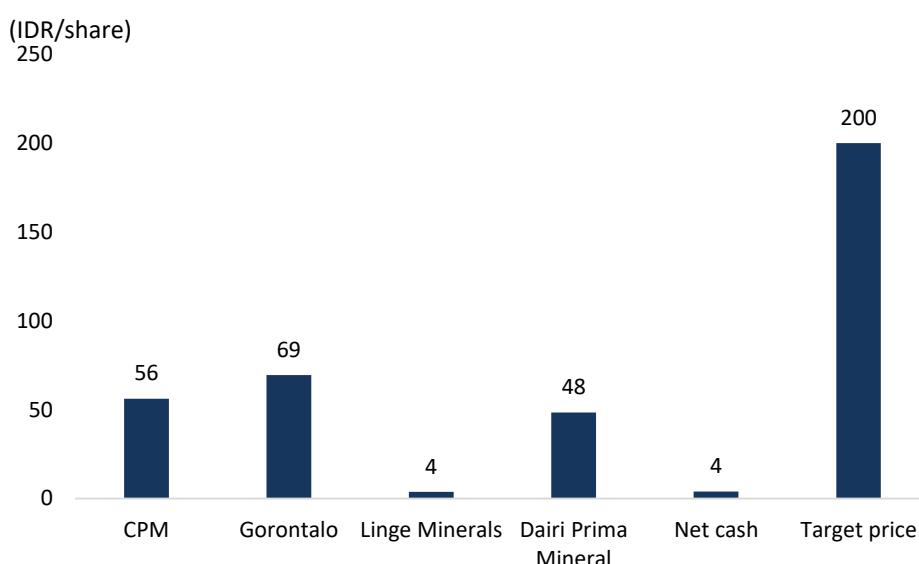
Source: Company, SSI Research

Figure 2: BRMS' EBITDA trend



Source: Company, SSI Research

Figure 3: BRMS' SOTP valuation breakdown



Source: Company, SSI Research

Bumi Resources Minerals

Bloomberg: BRMS.IJ | Reuters: BRMS.JK

Metal Mining Sector



20 March 2023

JCI Index: 6,678

Profit and Loss					
Y/E Dec (USD Mn)	20A	21A	22A	23F	24F
Revenue	8	11	12	55	85
COGS	(2)	(4)	(5)	(29)	(45)
Gross Profit	6	6	7	26	40
Operating Expenses	(6)	(5)	(6)	(3)	(4)
Operating Profit	(0)	1	1	23	36
EBITDA	1	2	2	27	39
Interest Income	0	0	0	0	0
Interest Expenses	-	-	-	-	-
Other Income/Expenses	14	120	31	3	3
Pre-tax Income	14	121	33	26	40
Income Taxes	(10)	(52)	(19)	(6)	(9)
Minority Interest	(0)	(1)	-	-	-
Net Profit	4	69	14	21	31

Cash Flow					
Y/E Dec (USD Mn)	20A	21A	22A	23F	24F
Net Profit	4	69	14	21	31
D&A	1	1	1	4	3
Changes in Working Capital	(8)	7	(2)	25	15
Others	(37)	(197)	30	(1)	-
Operating Cash Flow	(40)	(121)	43	49	49
Capital Expenditure	42	(191)	(173)	(19)	(19)
Investing Cash Flow	42	(191)	(173)	(19)	(19)
Change in Debt	(54)	46	18	(10)	(10)
Other Financing	53	324	62	0	-
Financing Cash Flow	(1)	370	80	(10)	(10)
Net - Cash Flow	1	58	(51)	21	20
Cash at beginning	1	2	60	10	31
Cash at ending	2	60	10	31	51

Balance Sheet					
Y/E Dec (USD Mn)	20A	21A	22A	23F	24F
Cash	2	60	10	31	51
Trade receivables	1	-	-	-	-
Inventories	9	7	9	41	62
Others	35	182	158	158	158
Total Current Assets	47	249	178	230	272
Fixed assets	15	139	170	183	193
Mining properties	140	170	210	213	219
Other Assets	386	422	522	522	522
Total Assets	588	980	1,080	1,148	1,206
Trade payables	6	10	10	67	103
ST Debt	-	34	9	8	6
Other ST Liabilities	-	30	-	-	-
Total Current Liabilities	67	84	66	122	157
LT Debt	-	4	9	-	-
Other LT Liabilities	34	13	49	50	42
Total Liabilities	101	101	125	172	199
Minority Interest	(259)	(208)	(208)	(208)	(208)
Total Equity	487	880	955	976	1,007

Key Ratios					
Y/E Dec (USD Mn)	20A	21A	22A	23F	24F
Gross Profit Margin (%)	71.9	58.7	56.4	46.5	47.4
Operating Profit Margin (%)	(1.5)	8.2	9.1	41.5	42.4
EBITDA Margin (%)	9.4	14.3	21.1	48.1	45.7
Pre-Tax Margin (%)	165.9	1,146.6	279.5	48.0	46.8
Net Profit Margin (%)	47.4	653.4	117.5	37.5	36.5
Revenue Growth (%)	87.1	26.8	10.1	372.8	55.0
EBITDA Growth	2,112.8	93.4	62.4	979.0	47.0
Net Gearing (x)	(0.0)	(0.0)	0.0	(0.0)	(0.0)

Major Assumptions					
Y/E Dec (USD Mn)	20A	21A	22A	23F	24F
Gold sales volume (Oz)	2,374	4,453	5,415	28,184	44,831
Global gold price assumption (USD/oz)	1,886	1,791	1,873	1,900	1,870

Bumi Resources Minerals

Bloomberg: BRMS.IJ | Reuters: BRMS.JK

Metal Mining Sector



20 March 2023

JCI Index: 6,678

Research Team			
Prasetya Gunadi	Head of Equity Research, Strategy, Banking, Digital Banks	prasetya.gunadi@samuel.co.id	+6221 2854 8320
Lionel Priyadi	Macro Equity Strategist	lionel.priyadi@samuel.co.id	+6221 2854 8854
Arga Samudro	Economist	alkosar.marga@samuel.co.id	+6221 2854 8144
Muhamad Alfatih, CSA, CTA, CFTe	Senior Technical Analyst	m.alfatih@samuel.co.id	+6221 2854 8129
William Mamudi, CFTe, CMT, CCT	Senior Technical Analyst	william.mamudi@samuel.co.id	+6221 2854 8382
Yosua Zisokhi	Cement , Cigarette, Paper, Plantation,Telco Infra, Chemicals	yosua.zisokhi@samuel.co.id	+6221 2854 8387
M. Farris Farhan	Media, Poultry, Oil & Gas, Technology	farris.farhan@samuel.co.id	+6221 2854 8346
Pebe Peresia	Automotive, Consumer Staples, Retail	pebe.peresia@samuel.co.id	+6221 2854 8339
Juan Oktavianus Harahap	Coal, Metal Mining	juan.oktavianus@samuel.co.id	+6221 2854 8846
Jonathan Guyadi	Banking, Healthcare, Telco	jonathan.guyadi@samuel.co.id	+6221 2854 8321
Adolf Richardo	Editor	adolf.richardo@samuel.co.id	+6221 2864 8397
Ashalia Fitri Yuliana	Research Associate	ashalia.fitri@samuel.co.id	+6221 2854 8389
Abraham Timothy	Research Associate	abraham.timothy@samuel.co.id	+6221 2854 8322
Daniel Aditya Widjaja	Research Associate	daniel.aditya@samuel.co.id	+6221 2854 8322
Laurencia Hiemas	Research Associate	laurencia.hiemas@samuel.co.id	+6221 2854 8392
Brandon Boedhiman	Research Associate	brandon.boedhiman@samuel.co.id	+6221 2854 8392

Equity Institutional Team			
Benny Bambang Soebagjo	Head of Institutional Equity Sales	benny.soebagjo@samuel.co.id	+6221 2854 8312
Ronny Ardianto	Institutional Equity Sales	ronny.ardianto@samuel.co.id	+6221 2854 8399
Anthony Yunus	Institutional Equity Sales	anthony.yunus@samuel.co.id	+6221 2854 8314
Widya Meidrianto	Institutional Equity Sales	widya.meidrianto@samuel.co.id	+6221 2854 8317
Fachruly Fiater	Institutional Sales Trader	fachruly.fiater@samuel.co.id	+6221 2854 8325
Lucia Irawati	Institutional Sales Trader	lucia.irawati@samuel.co.id	+6221 2854 8173
Alexander Tayus	Institutional Equity Dealer	alexander.tayus@samuel.co.id	+6221 2854 8319
Leonardo Christian	Institutional Equity Dealer	leonardo.christian@samuel.co.id	+6221 2854 8147

Equity Retail Team			
Joseph Soegandhi	Head of Equity	joseph.soegandhi@samuel.co.id	+6221 2854 8872
Damargumilang	Head of Equity Retail	damargumilang@samuel.co.id	+6221 2854 8309
Denzel Obaja	Head of Community & Partnership	denzel.obaja@samuel.co.id	+6221 2854 8342
Clarice Wijana	Head of Equity Sales Support	clarice.wijana@samuel.co.id	+6221 2854 8395
Gitta Wahyu Retnani	Equity Sales & Trainer	gitta.wahyu@samuel.co.id	+6221 2854 8365
Vincentius Darren	Equity Sales	darren@samuel.co.id	+6221 2854 8348
Michael Alexander	Equity Sales	michael.alexander@samuel.co.id	+6221 2854 8369
Sylvia Irawati	Equity Sales	svlia.irawati@samuel.co.id	+6221 2854 8112
Wandha Ahmad	Equity Sales	wandha.ahmad@samuel.co.id	+6221 2854 8316
Handa Sandiawan	Equity Sales	hand.a.sandiawan@samuel.co.id	+6221 2854 8302
Wahyudi Budiyono	Dealer	wahyudi.budiyono@samuel.co.id	+6221 2854 8152

Fixed Income Sales Team			
R. Virine Tresna Sundari	Head of Fixed Income	virine.sundari@samuel.co.id	+6221 2854 8170
Rudianto Nugroho	Fixed Income Sales	rudianto.nugroho@samuel.co.id	+6221 2854 8306
Sany Rizal Keliobas	Fixed Income Sales	sany.rizal@samuel.co.id	+6221 2854 8337
Safitri	Fixed Income Sales	safitri@samuel.co.id	+6221 2854 8376
Nadya Attahirah	Fixed Income Sales	nadya.attahirah@samuel.co.id	+6221 2854 8305

DISCLAIMER: Analyst Certification: The views expressed in this research accurately reflect the personal views of the analyst(s) about the subject securities or issuers and no part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendations or views in this research. The analyst(s) principally responsible for the preparation of this research has taken reasonable care to achieve and maintain independence and objectivity in making any recommendations. This document is for information only and for the use of the recipient. It is not to be reproduced or copied or made available to others. Under no circumstances is it to be considered as an offer to sell or solicitation to buy any security. Any recommendation contained in this report may not be suitable for all investors. Moreover, although the information contained herein has been obtained from sources believed to be reliable, its accuracy, completeness and reliability cannot be guaranteed. All rights reserved by PT Samuel Sekuritas Indonesia.